



Brussels, 19-20 January 2015

MV-Venture Finance Hungary Plc. and the JEREMIE Program

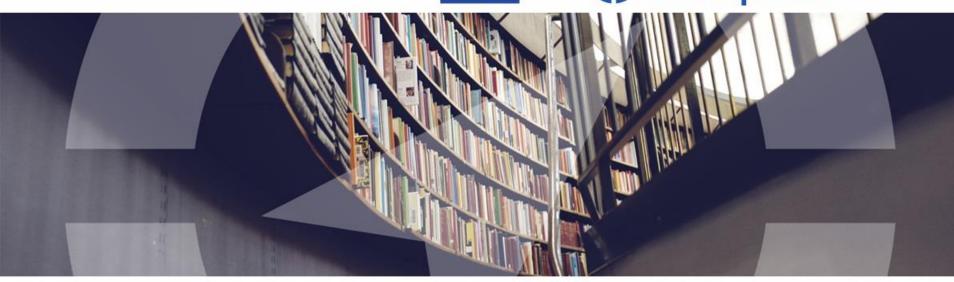
> Balázs Garamvölgyi, Venture Finance PLC



www.fi-compass.eu







# MV-Venture Finance Hungary Plc. and the JEREMIE Program

Balázs Garamvölgyi, CEO







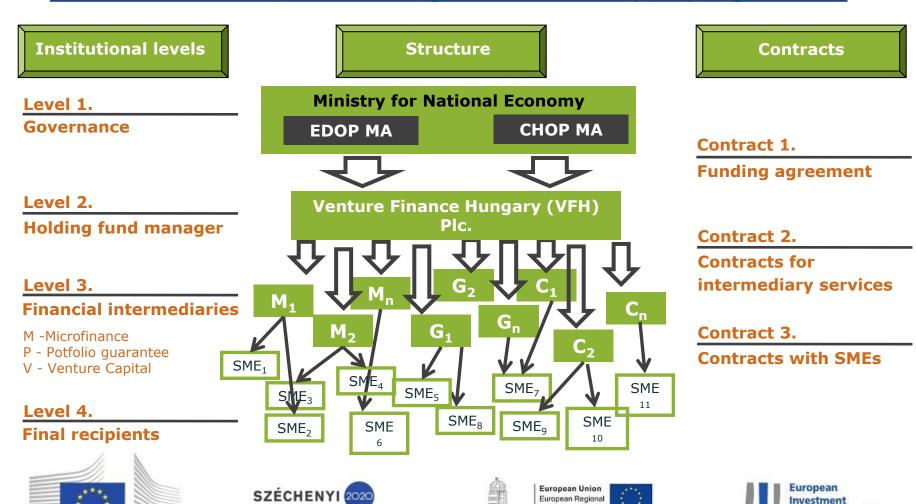




Development Fund

**INVESTING IN YOUR FUTURE** 

#### <u>Institutional set-up of the Hungarian Jeremie-type programmes</u>



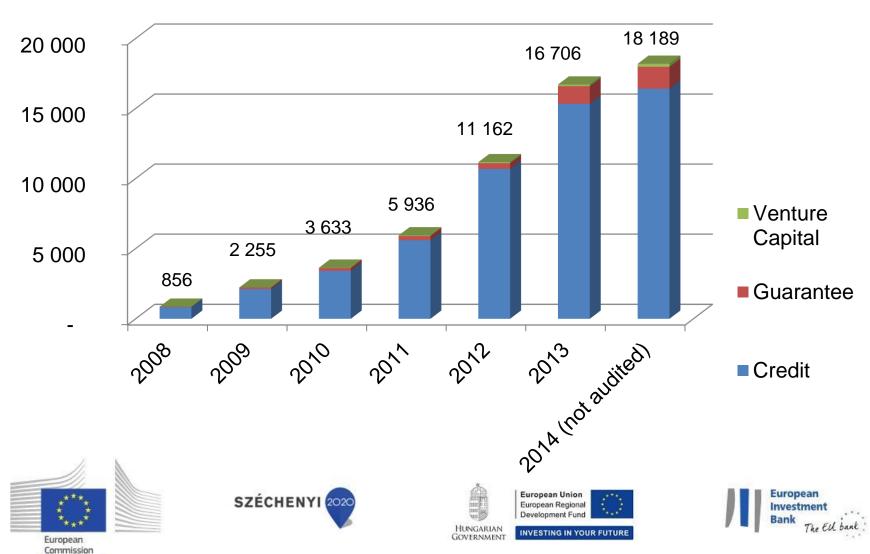


Commission





## NUMBER OF PLACEMENTS TO FINANCIAL RECIPIENTS (JEREMIE)







## MAIN FIGURES AS OF 31TH DECEMBER 2014 (NOT AUDITED)

JEREMIE Programs	Total amount disbursed in favour of final beneficiaries		
	Number of contracts	Contract volume JEREMIE resources (bn HUF)	Contract volume JEREMIE & private contribution (bn HUF)
Loans	16 406	163,27	176,77
Guarantees	1 558	41,14	50,64
Venture capital	197	45,38	69,58
Total	18 161	249,80	296,99













## Needs and reasons of set-up of Combined Microcredit and Grant scheme on the basis of GAP analysis (prepared in 2009)

- Low level of risk-taking willingness of financial institutions especially in terms of micro financing,
- 2. Inadequate level of capital of micro and small enterprises,
- Further negative impacts of the financial crisis (e.g. decreasing supply of credit, strong request on collaterals)
- 4. High level of cost of funds











#### **Key lessons learnt:**

- 1. "Bridge-builder" tasks:
  - understanding of need of beneficiaries and intermediaries (eg. cost/income efficiency)
- Importance of introducing developed programs (method of use, targets) eg. combined micro loan, venture capital
- 3. Focusing on using market methods eg. feedback (public consultation), simplified processes and products, strong communication,
- 4. Strict and consistent monitoring, control







