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Financial instruments under the EMFF

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Dutch Ministry of Economic Affairs



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Cause of starting Revolving Fund:

- Less financing SME's since 2009
- EC stimulates use FI's
- Dutch policy is: less grants, more FI's
- Pilot / experience for FI in EMFF

Direct cause:

Threat of decommitting budget in 2013:
 € 3,5 Milion



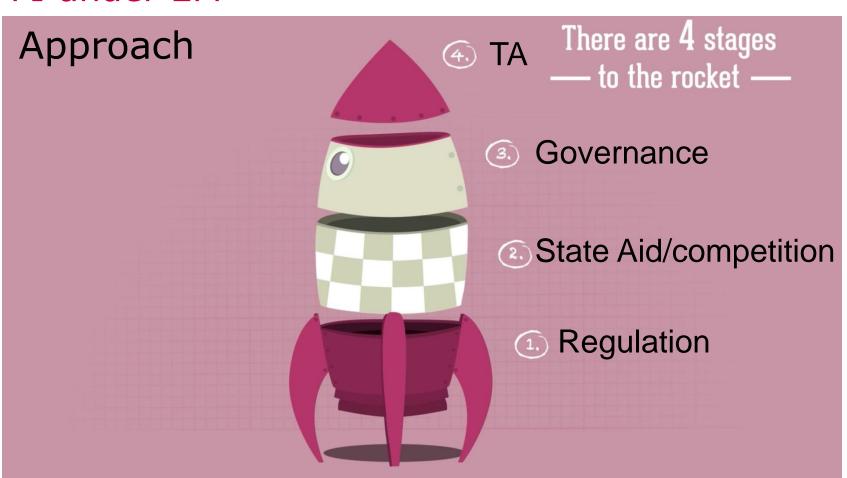


How to start a Revolving Fund?

- Start thinking: April 2013; Deadline payment: December 2013
- Only 2 years left for:
 - building a structure
 - public procurement Fund Manager
 - paying the loans
- We had to start as a Rocket!









1. Regulation

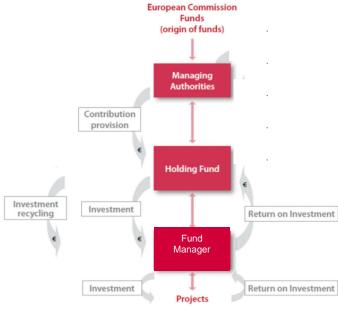
- Articles 34 37 Implementation Regulation EFF
 - External financial institution / holding fund
 - Business Plan
 - Funding Agreement between MA and HF
 - MA shall minimise any distortion of competition.
 Our requirement: a rejection from the bank for funding.
- We used an existing Holding Fund in The Hague from ERDF (JESSICA). That saved a lot of time!





3. Governance

Financing Philosophy

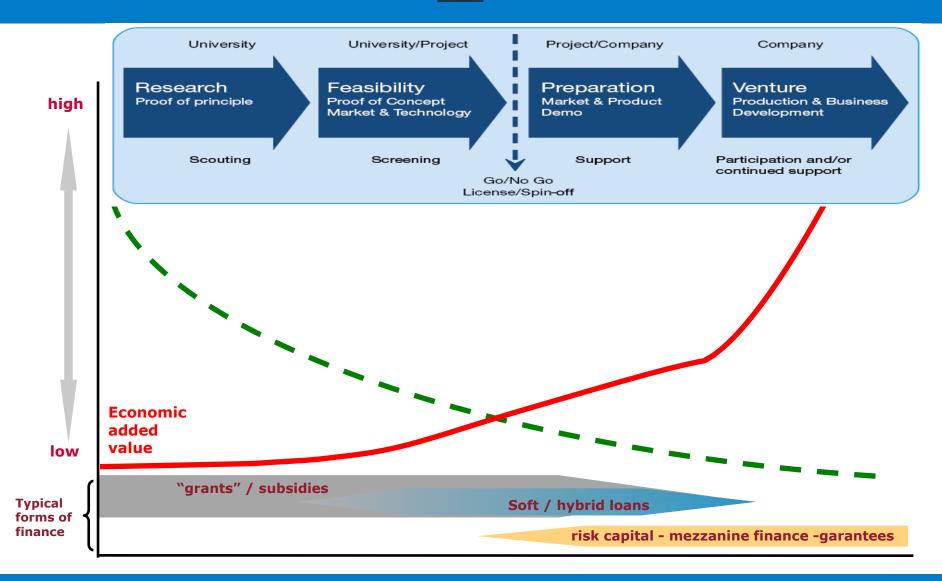






- Before starting FI in EMFF: evaluation of EFF revolving fund
- We will explore if we can use 'Repayable assistance' (art 66 CPR)
- We will us again the knowledge and experience of ERDF
- We will not only use a revolving fund for investments, but as well for innovations







Lessons learned 1

- MA should have professional skills for FI's.

 Financial engineering is new for government. Avoid mistakes.
- Minimise disturbance of the market.
 Only in case of a real market or system failure, public intervention is acceptable.
- Be aware of double financing issues.

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The same eligible expenditure item may not receive an investment from a FI instrument and a grant.



Lessons learned 2

 Investments for added value can better be financed by FI then by grants.

FI can lead to more effective and less suboptimal projects.

The intervention must be market oriented.

The market selects and is the lead investor. Follow the 'market economy investor principles'.

 Keep fund and operations at a distance from the political arena.

Political interventions leads often to suboptimal choices for the fund.



Thank you for your attention

