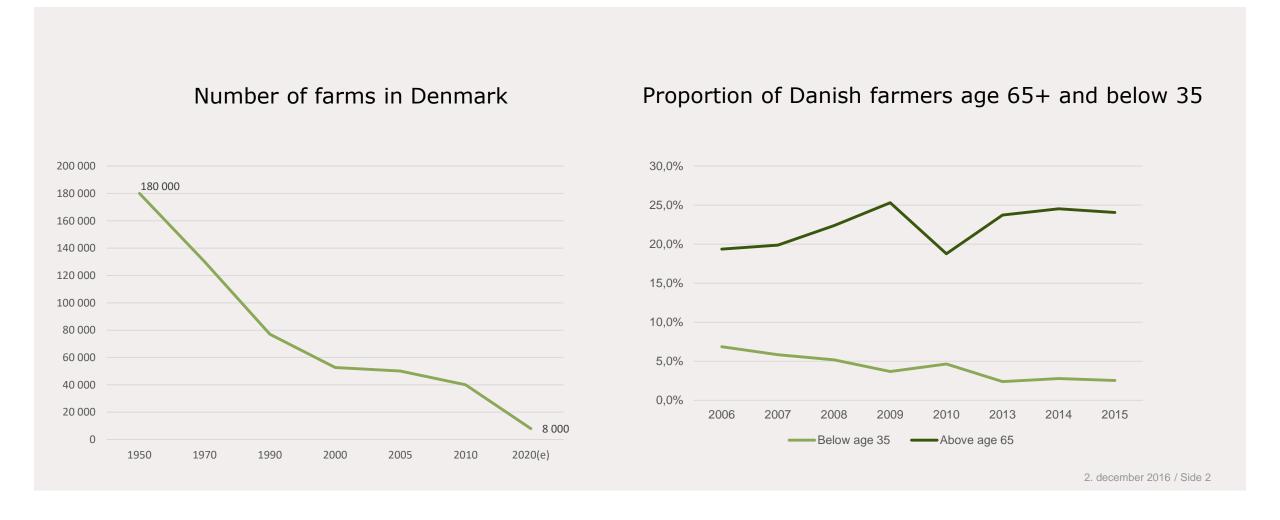
COSME Support for Danish Young Farmers

November 25, 2016 Rolf Kjærgaard, Chief Investment Officer





Structural Challenge: Average Age of Danish Farmers is Rising



Young Farmers Lack Access to (Quasi)Equity





Farm Acquisition Loans

Target group

- First time buyers of farm property and production

Loan features

- Supplementing bank and mortgage institution loans
- Non-dilutive subordinated debt status
- Counts as equity in banks' borrower ratings
- Funding for investments exceeding 85 % of total asset value
- Interest rate typically 2-3 %-points higher than bank senior debt

Key Component in Total Financing Solution for Young Farmers



^{*}Farm Acquistion Loans for farmers" is to be considered as subbordinated debt

^{**&}quot;Growth Loans" are to be considered as ordinary debt financing

Investment Criteria

First time buyers with:

- Adequate experience and training
- Comprehensive business plan
- Budget forecasts demonstrating sufficient debt service capacity
- Personal equity to invest
- Complete financing solution

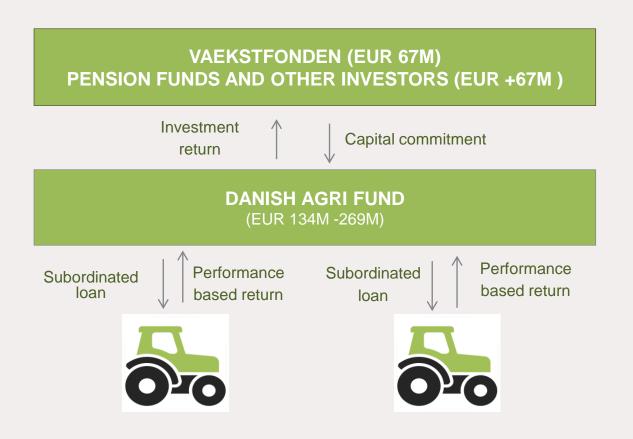


COSME Augments Total Funding Capacity for New Farms

- COSME agreement signed by European Investment Fund and Vaekstfonden as part of European Fund for Strategic Investments (EFSI).
- Enabling Vaekstfonden to provide EUR 24m in loans for new, independent Danish farmers over three year period
- Around 75 new farms expected to receive funding under Farm Acquisition Loan Program



New Initiative For Danish Farms: Danish Agri Fund



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