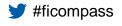




Support to small municipalities, JESSICA Holding Fund, Sardinia, Italy

Marco Naseddu, ERDF ROP Managing Authority, Sardinia Region, Italy

















Summary

- 1 Strategies for growth in Sardinia and financial instruments
- 2. Regional Set of Tools
- **3.** Overview of Jessica Holding Fund Sardinia
- 4. Lessons Learnt









Strategies for Growth in Sardinia and financial instruments

Guarantees

Regional Guarantee Fund

€ 233.199.999

Re-industrialization of Industrial Areas Fund

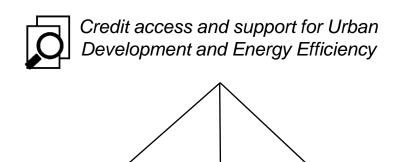
€ 50.000.000

Venture Capital Fund

€ 34.000.000

JESSICA Holding Fund Sardinia

€ 81.100.000



Equity

Loans





Financial Instruments 2007-2013





ERDF 2007-2013

Unitary Governance

SMEs Competitiveness Fund

Risk Fund Credit Consortia

Social Impact Investing integration with the ESF

SMEs Guarantee Fund Sardinia

JESSICA
Holding Fund Sardinia
second generation

GOVERNANCE

1. Integration among Instruments & Structural Funds

to increase product lines

to operate in credit market and capital market to encourage placing of new SMEs finance

2. Integration between Regional System and Private System

to increase the use of Financial Instruments

to introduce innovative instruments (including PPPs)

to encourage local banks to extend additional loans to SMEs

to stimulate SMEs financing and regional economic growth

to increase the volume of lending and private investment

to increase investment in R&D



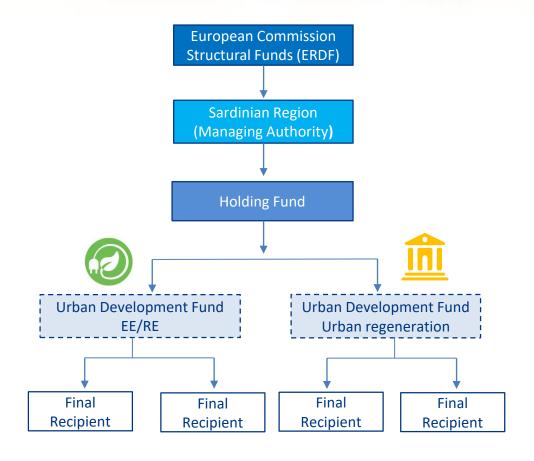






3. Overview of Jessica Holding Fund Sardinia

JESSICA Holding Fund Sardinia (HFJS)



Key facts

- Creation HFJS: July 2011
- Total resources: € 80,1M
 - ✓ € 39,4M for urban regeneration
 - ✓ € **36,7M** for energy efficiency (EE) and renewable energy (RE)
- Sign Operational Agreements with the UDFs: July and September 2012
- Strategy: urban regeneration energy efficiency and use of renewable energy
- Planning Tools: PISU/PAES or similar strategic local plans
- Financial products: debt and equity
- Both niche operations and major infrastructure projects

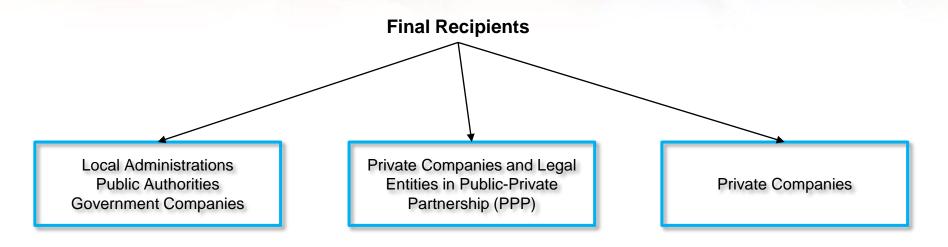


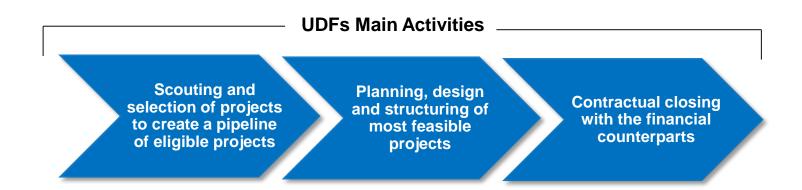






3. Overview of Jessica Holding Fund Sardinia















3. Overview of Jessica Holding Fund Sardinia



UDF Urban regeneration

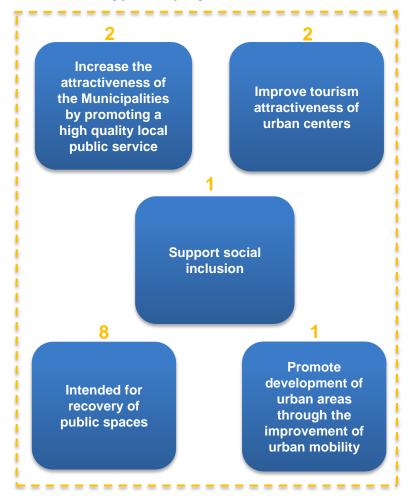
✓ Project funded: 14

✓ Jessica contribution: € 37.512.843

✓ Total investment: € 107.341.862

✓ Leverage effect: 2,9%

Types of projects financed













Overview of Jessica Holding Fund Sardinia



UDF Energy Efficient/Renewable Energy

✓ Project funded: 29

✓ Jessica contribution: € 34.192.285

Total investment: € 89.251.420

✓ Leverage effect: 2,6%

Types of projects financed

Photovoltaic system on municipal buildings or school

Public lighting efficiency

Biomass plant

Solar system on public buildngs

LPG distribution network

Slaughterhouse waste treatment plant with a cogeneration plant

Mini-wind power plant

Geothermal system for heating municipal building

Cycle lane with coverage in photovoltaic panels



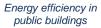






JESSICA Holding Fund Sardinia (HFJS)







Zero-emission trolleybuses

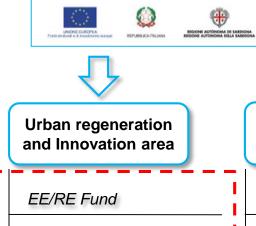
Success factors/lessons learnt

- ✓ Private sector involvement
- ✓ Project pipeline
- √ Governance
- ✓ Flexibility of investment strategy
- √ Technical assistance
- ✓ Simple and swift procedures
- ✓ Territorial coverage
- ✓ Leverage effect (2,7%)
- ✓ Mindset change (loans vs public funding)

4. Lessons Learnt

Fls Unitary Governance

(Investments Unitary Committee)



Urban Development Fund

R&I Fund







Productive activities area

SMEs Competitiveness Fund

Social Impact Investing Fund

Microcredit Fund

Regional guarantee Fund









Thanks for your kind attention!!!

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