



Providing equity to SMEs in Germany's start-up capital – Berlin

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Berlin's Public Regional Development Bank Overview



- IBB is the **business development bank** of the Federal State of Berlin, an independent institution incorporated under public law and under the control of the Federal Financial Supervisory Authority (BaFin)
- **Balance-sheet** sum: EUR 17,7bn
- **626 employees**
- IBB provides **financial instruments** for business development, housing, climate protection and infrastructure
- IBB focuses on supporting **start-ups, SMEs and housing companies** with loans and venture capital but also by offering grant programmes and advisory services
- IBB **refinances** itself on the money and capital markets (“AAA” by Fitch) and employs funds from regional, national and EU public budgets



Business promotion 2017 - IBB as strong partner for start-ups, SMEs and midcaps



4,5 bn EUR

Induced Investment Volume

7.148

Secured Employments

Thereof 2.967

Newly Created Employments

4,0 bn EUR

Growth of GDP

294,2 m EUR

Financing Commitments

(without special financing)

37 %

Share of **Start-ups** (numbers)

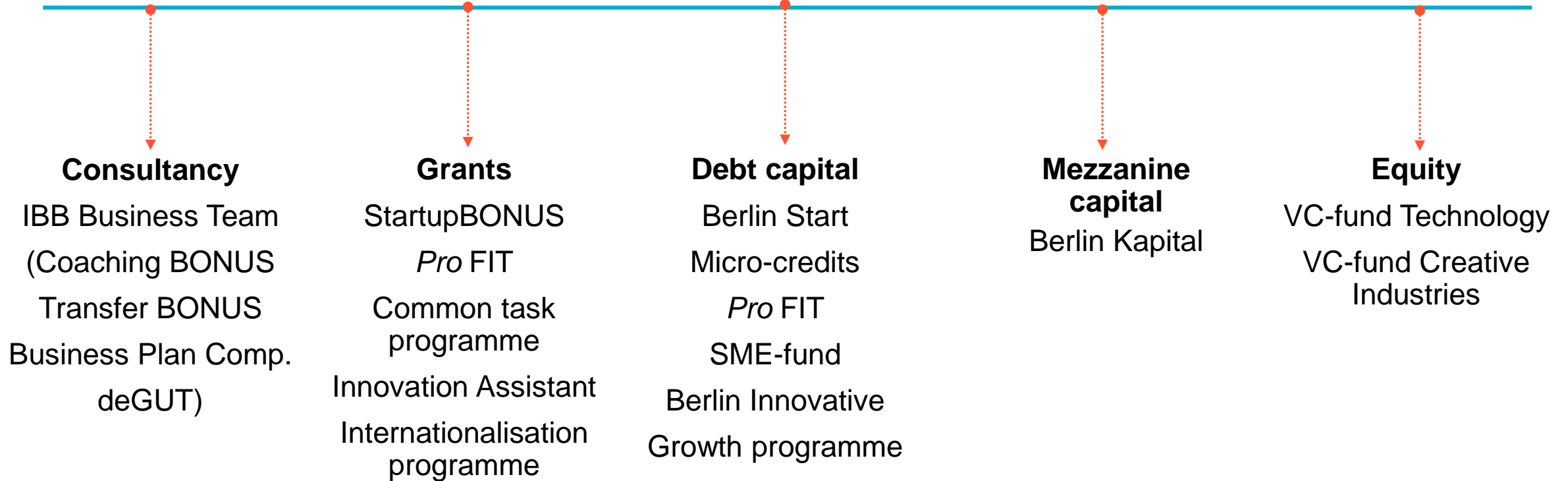
2,3 bn EUR

Micro, SME and Midcap Loan Portfolio

73 %

Share of enterprises in technology **clusters** (volume)

Support programmes for start-ups and business development



IBB is major actor implementing EU structural and innovation policy in Berlin



Pro FIT
Grants / loans
175 Mio. EUR

VC Fund
Tech & Creative
Risk capital
50 Mio. EUR



Internationalisation
Grants
10 Mio. EUR

IBB manages
389 m EUR EU-
funding, provides
co-financing and
leverages multiple
private funding

SME-Fund
Loans / mezzanine
72 Mio. EUR

Cluster and
network structures
Grants
12 Mio. EUR

Berlin Innovativ
(InnovFin)
Loans
70 Mio. EUR

Programme highlights for start-ups prior to equity finance



Berlin-Brandenburg Business Plan Competition (BPW)

The BPW, Germany's largest regional business plan competition, provides a free support programme comprising seminars and workshops, individual feedback and networking opportunities.

StartupBONUS

NEW

Grants for 50 % of eligible costs (up to 50,000 EUR) for the start-up of innovative (technological, digital, creative or particular sustainable) businesses that are younger than 12 months.

Pro FIT

Grants and loans are available for innovative projects in the phases of industrial research, experimental and production development, market preparation and market launch.

Shareholdings held by Investitionsbank Berlin



100 %



100%

- IBB Beteiligungsgesellschaft mbH
 - VC Fund Technology Berlin
 - VC Fund Creative Industries Berlin

100 %



- IBB Business Team GmbH

Shares on behalf of the Federal Land of Berlin:

- Medienboard Berlin-Brandenburg GmbH (50 %)
- Berlin Partner für Wirtschaft und Technologie GmbH (31,5 %)
- Berlin Tourismus & Kongress GmbH (25 %)



Thank you!

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Leistung für Berlin.

