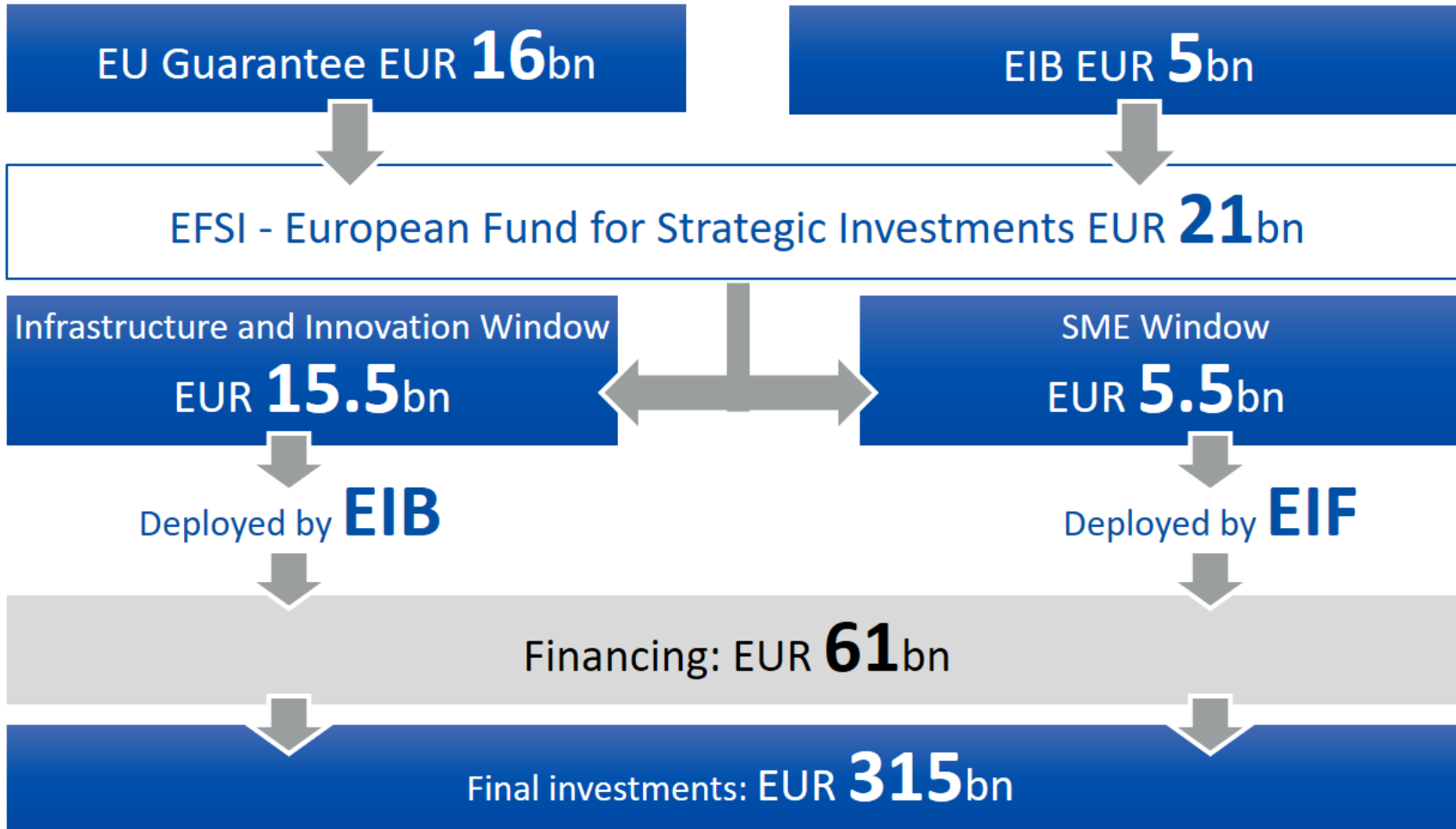




EAFRD/EFSI initiative: advantages of using EFSI resources

Robert Pernetta,
EIB

European Fund for Strategic Investments (EFSI)



European Fund for Strategic Investments to 2017



Approved
operations

717



EFSI financing
approved

EUR 51.3bn



Supporting total
investment of

EUR 257bn



Example of EFSI in Poland in food processing

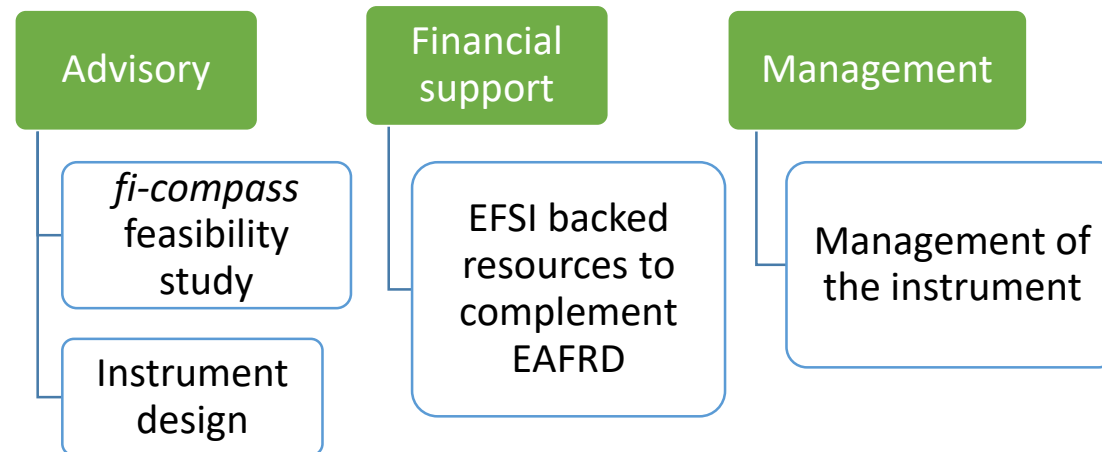


- EIB is lending PLN 220m to dairy cooperative Mlekpól for the construction of a powdered dairy production plant in Eastern Poland.
- Loan guaranteed under the EFSI.
- Total investment of project is over PLN 400m.
- Estimated employment 160 people.



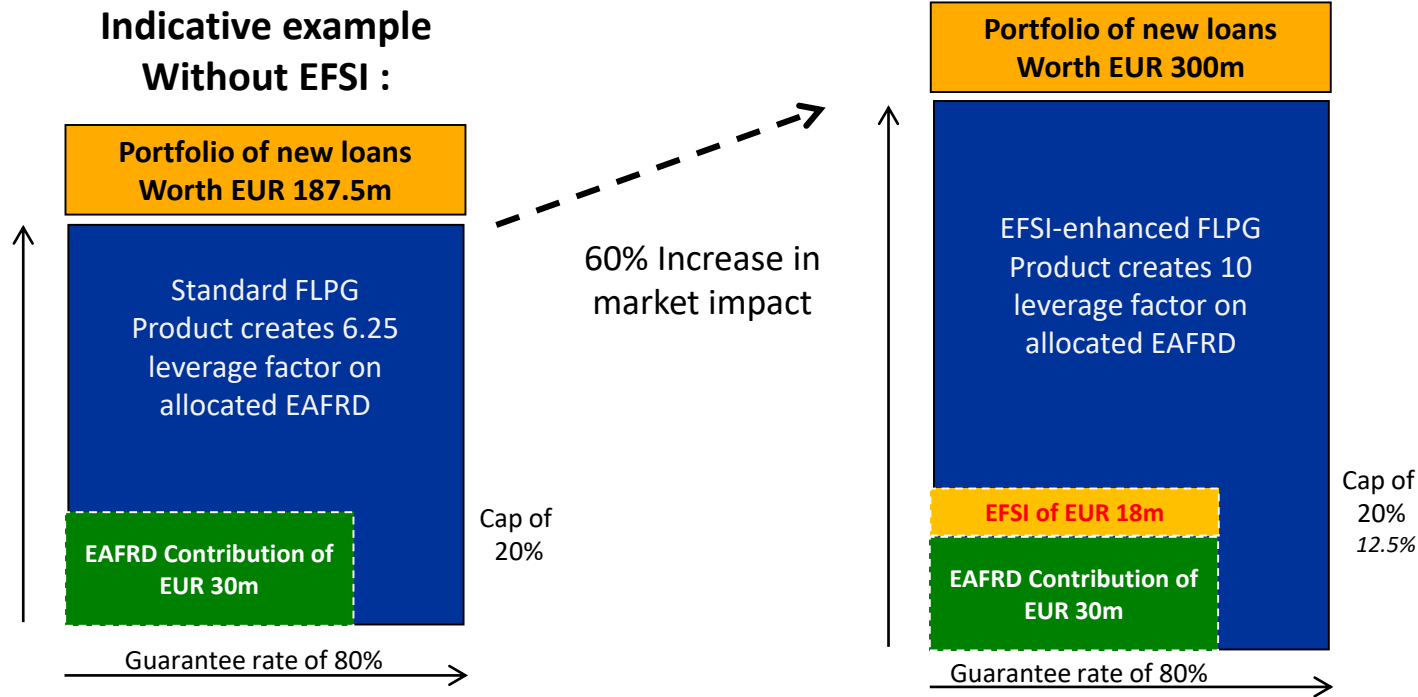
EAFRD/EFSI Initiative

**Comprehensive service package for MAs
offered by DG AGRI in collaboration with EIB
Group**



Example of combined EAFRD/EFSI Instrument

(First Loss Portfolio Guarantee with capped guarantee – Nouvelle Aquitaine*)



*All amounts are indicative and subject to confirmation under the feasibility study

Benefits to MAs



- ❑ Entirely optional
- ❑ Feasibility Study undertaken by EIB Advisory Services under *fi-compass*
- ❑ Investment Strategy devised by EIF experts
- ❑ Instruments designed to incorporate EFSI financing
- ❑ EAFRD combined with EFSI creating leverage and increasing the impact of the RDP
- ❑ EIF expertise in structuring and implementation

'A fully comprehensive service package to help MA's 'kick start' their implementation of Financial Instruments'



Benefits to Final recipients



- Reduced interest rate
- Reduced collateral
- Enhanced access to finance for riskier projects
- Opportunity for new businesses (young farmers) with no credit history / collateral
- Preserved equity (no need to transfer ownership of business to receive financing)
- Quick access to finance
- Less paperwork / administrative requirement
- Reduced scope of external audits

