



Financial instruments supporting energy efficiency and EPC schemes under ESIF

Ondřej Ptáček, CMZRB, Czech Republic

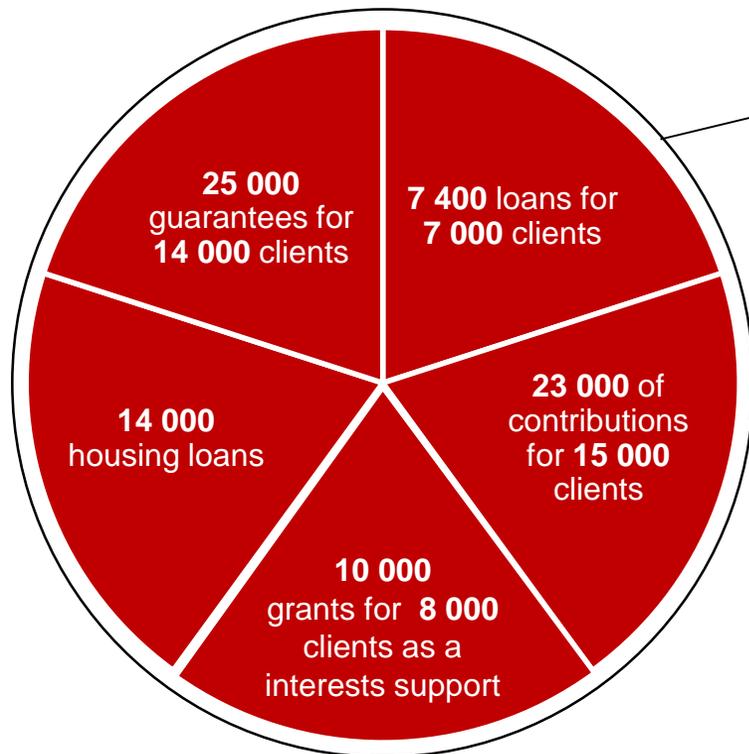




Energy Performance Contracting in the Czech Republic EIAH Investment Platform



ČMZRB – 27 years of support (1992 – 2019)



▪ Volume of 100 mld. CZK issued guarantees and provided loans

▪ Volume of 149 mld. CZK distributed in financing manager role

➤ More than **25 000** clients actually



EPC overview in Czech Republic

- The first EPC project in the Czech Republic was implemented as early as 1993.
- Between 1994 and 2017, about 240 EPC projects were implemented.
- The fifth update of the National Energy Efficiency Action Plan, published in 2017, proposes EPC shall be promoted and employed in the public sector.
- Respondents have been involved in projects with capital outlay of EUR 0.5 – 1 million and contract length of 5 – 10 years.
- The market has been growing very slowly but steadily, with about 10 EPC projects implemented per year. Currently, the EPC market is experiencing stagnation – **chance for new EPC investment platforms**



State of Play EPC – IP CZ project

IP aims to increase the trust of the market promoters/ building owners by:

- offering a guarantee (ESIF contribution) covering the first risk tranche and the EPC provider shall cover performance risk;
- promoting best practices and selecting performing EPC providers;
- offering a one stop shop solution for EPC stakeholders;
- mobilising public resources (ESIF) to provide subsidised interest rates on financing to EPC clients in order to reduce drastically the financial cost of the ESCO funded EPC solution.

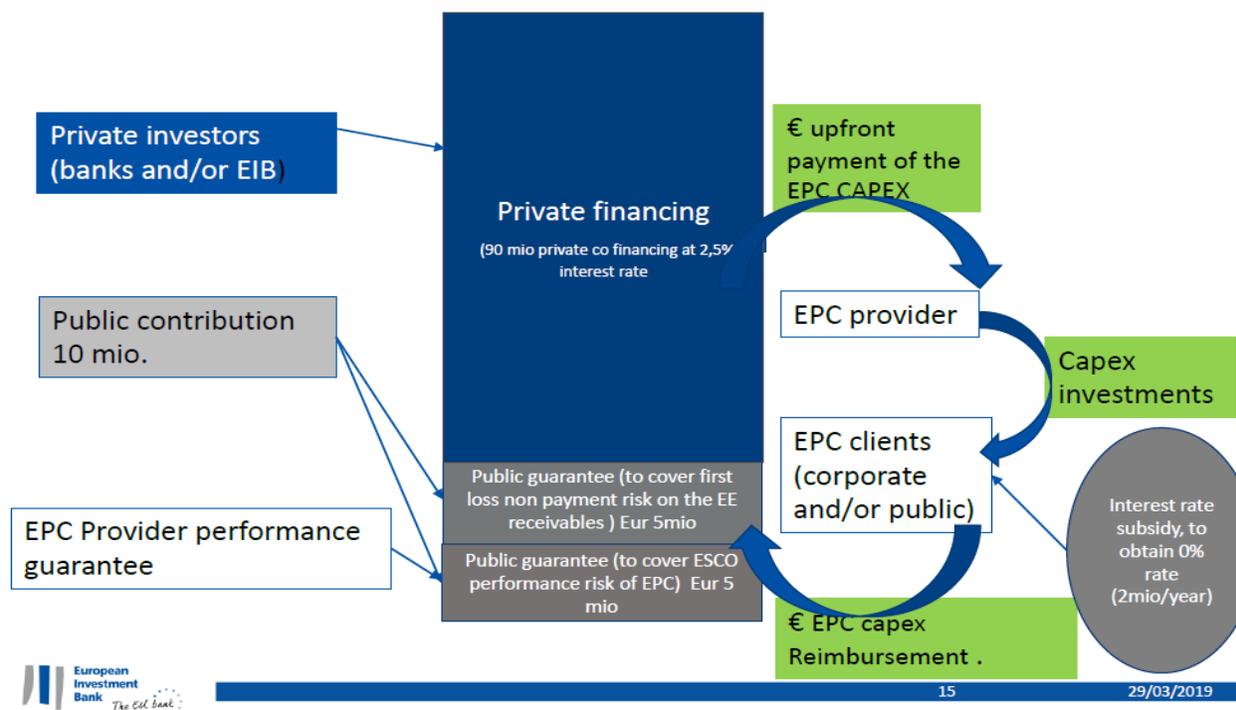


EIAH's Support for CMZRB

- January 2019 - contract with the EIB (EIAH) to provide advisory services with the aim of creating an investment platform for energy efficiency.
- CMZRB will manage the IP via its 100% owned investment management SPV
- CMZRB is supported by EIB group in the initial phase by Advisory Services (Financial Instrument Advisory), this support will be potentially combined with EIB technical support (ELENA) to support origination of projects.
- At a later stage EIB group may be solicited to contribute to the funding of the IP by means of EIB loan and/or EFSI contribution.

IP Concept

Illustrative concept of a EPC Investment Platform with EUR 100 mio financing volume: IP for EE tradable assets.





Thank you for your attention



