



European Investment Fund support to agriculture

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 #ficompass



Our unique approach

We design financial instruments that share risks with our partners multiplying public resources and increasing the supply of finance

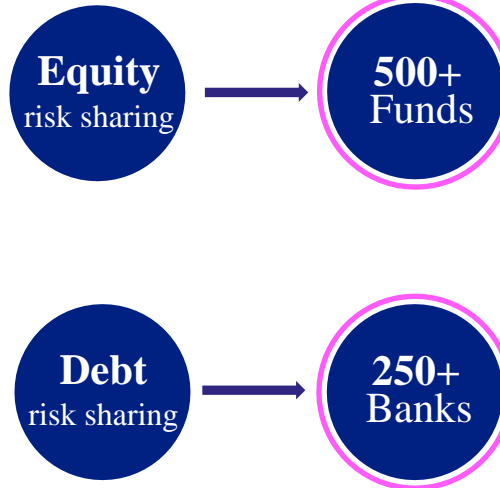
Our resources

- European Commission
- European Investment Bank
- Local authorities & National Promotional Institutions
- Other investors*

Our approach



Our partners



Small businesses



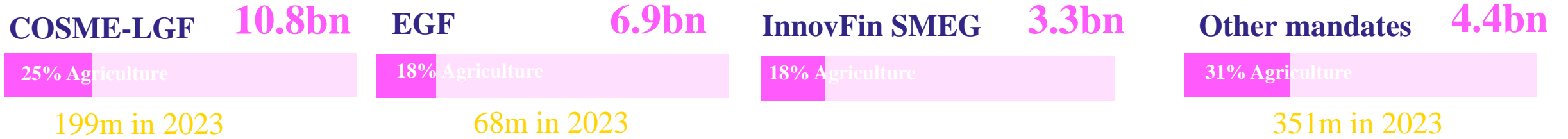
5x leverage of public resources**



EIF financing activity in AGRI 2018-2023

EUR 25.4bn

of which EUR 618m in 2023



300k

SMEs supported

9.1k
in 2023

353k

Final Recipient transactions signed

9.8k
in 2023

EUR 86.7k

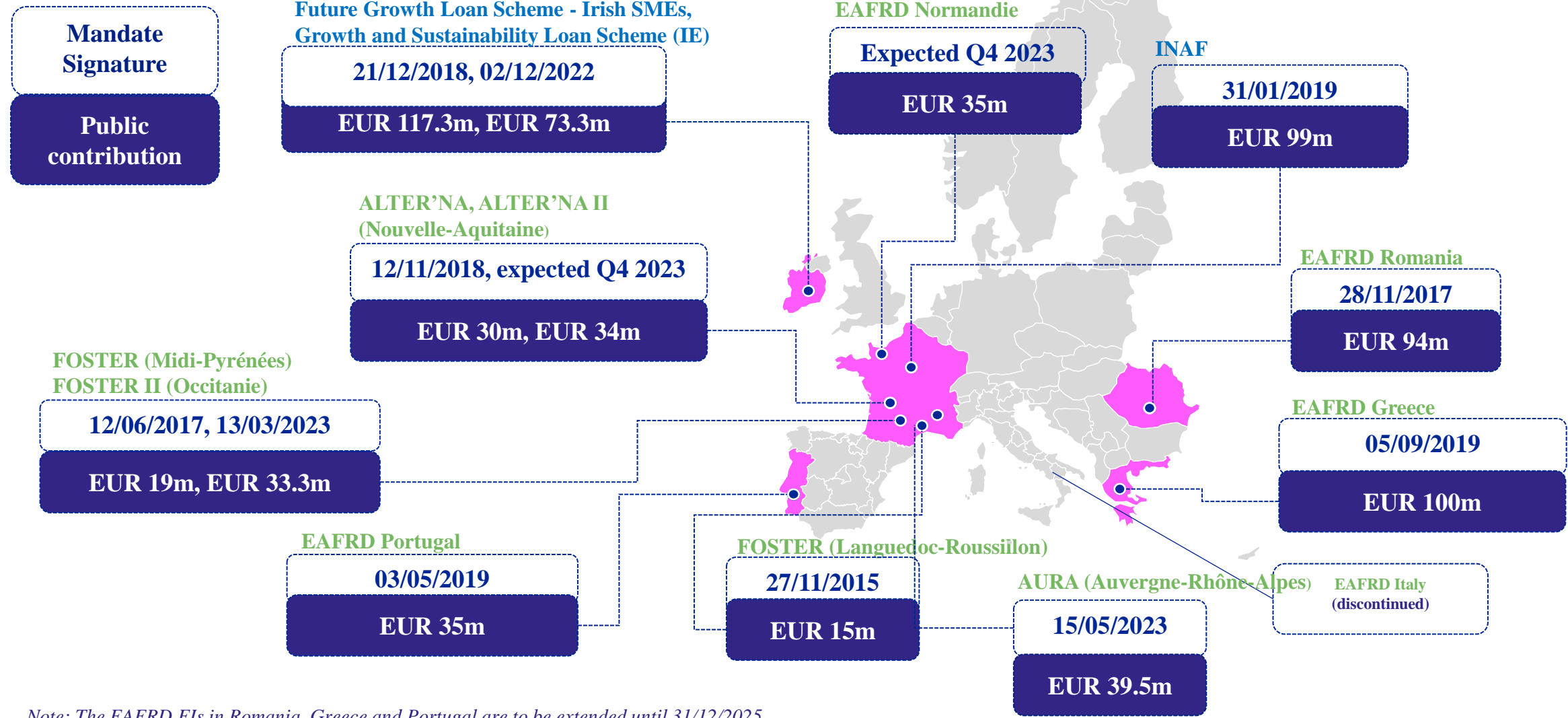
Average financing

Principal amount committed (based on available data of portfolio inclusions as at 30 June 2023) to final recipients in the agriculture sector (including NACE codes defined according to EIB holistic approach, i.e. i) agriculture, forestry and fishing, ii) agri-food-forest and bio-based industries, and iii) relevant retail and wholesale and other services)

EIF and decentralised FIs in agriculture

EAFRD/national mandates and pipeline – update Q2 2023

EAFRD / National BDG



Note: The EAFRD FIs in Romania, Greece and Portugal are to be extended until 31/12/2025

EIF and decentralised FIs in agriculture

EAFRD/national mandates state of play*

Leveraged to final recipients



EUR 3.6 bn

Committed to final recipients



EUR 1.6 bn

Final recipients supported



8,800 k

Mandator Member State / Region	Leveraged to SMEs (EURm)**	Committed to SMEs (EURm) ***	SMEs supported (#) ***
ALTER'NA (Nouvelle-Aquitaine)	150	161.1	938
ALTER'NA II (Nouvelle-Aquitaine)	220	N/A (new mandate)	N/A (new mandate)
AURA (Auvergne-Rhône-Alpes)	316	N/A (new mandate)	N/A (new mandate)
EAFRD Greece	460	37.8	560
EAFRD Normandie	245	N/A (new mandate)	N/A (new mandate)
EAFRD Portugal	189	116.1	265
EAFRD Romania	126	109.7	624
FOSTER II (Occitanie)	266	N/A (new mandate)	N/A (new mandate)
FOSTER Languedoc-Roussillon	75	55.8	423
FOSTER Midi-Pyrénées	60	56.9	397
Future Growth Loan Scheme (Irish SMEs I)	320 (800 total)	248.3****	1,628****
Growth and Sustainability Loan Scheme (Irish SMEs II)	200 (500 total)	N/A (new mandate)	N/A (new mandate)
INAF (France)	1,031	802.2	3,929

* In green EAFRD. In blue National BDG

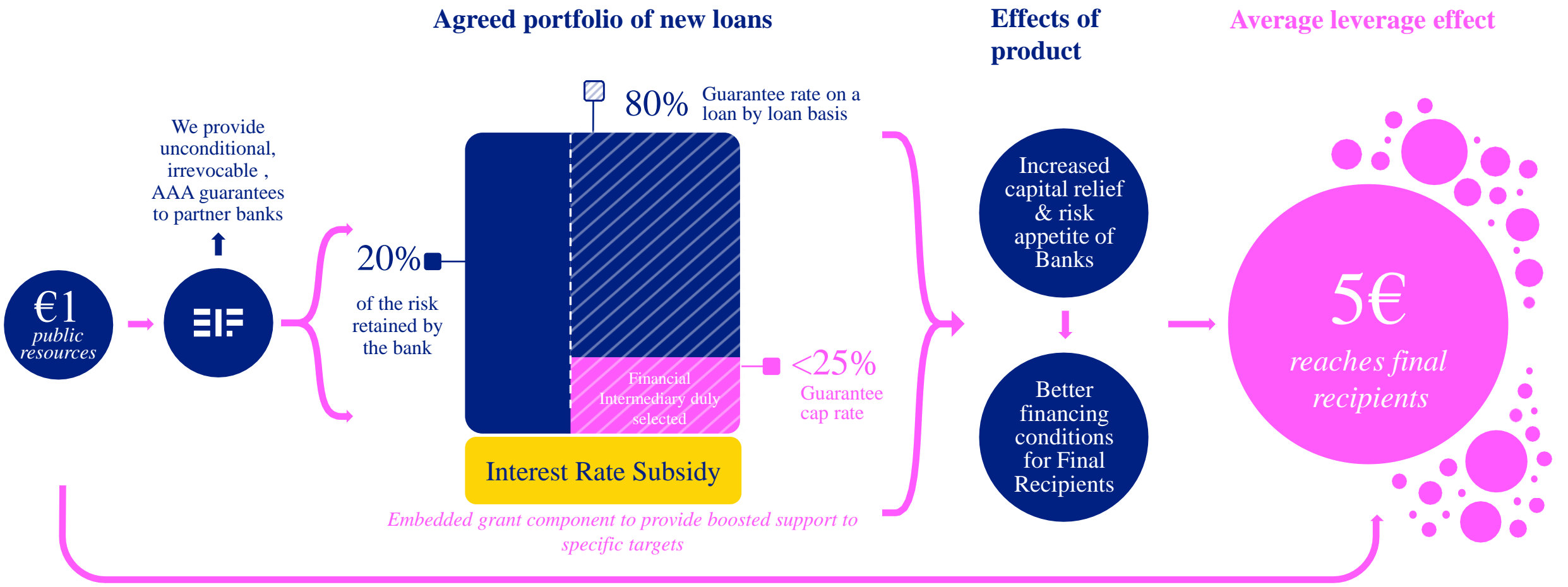
** Funding mobilised based on expected leverage

*** Inclusions as at 30 June 2023

**** Including only agri activity

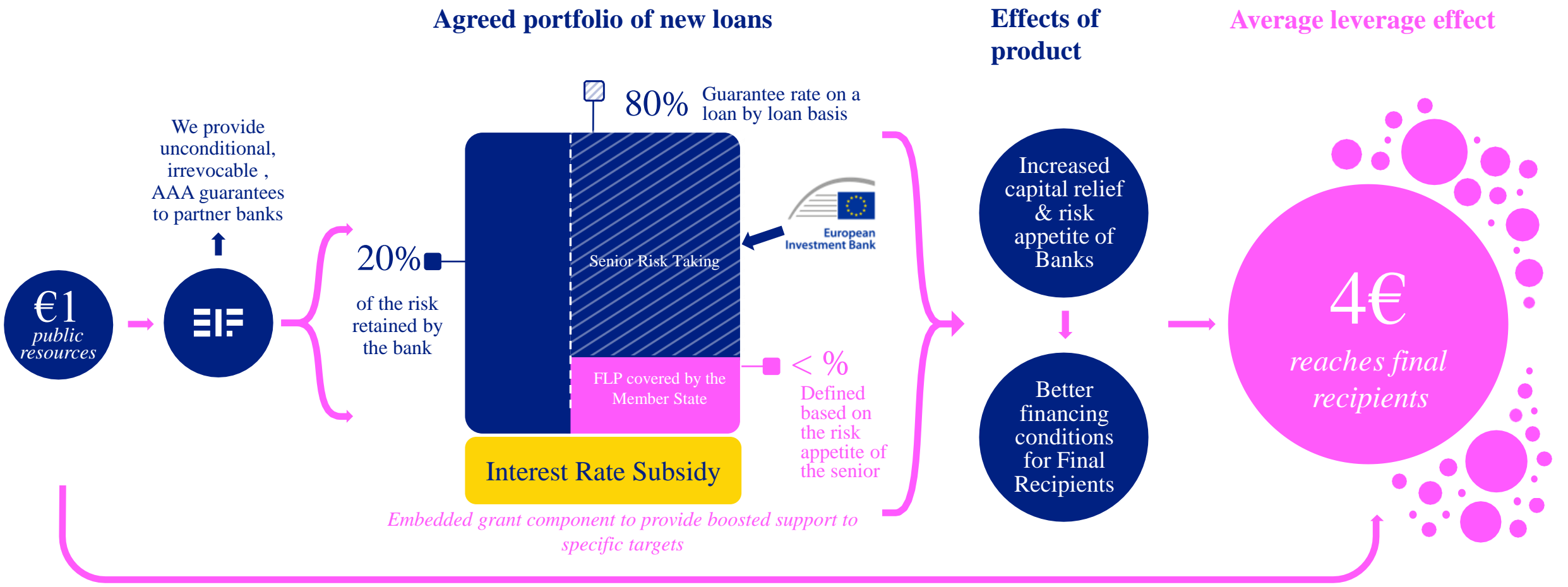
Example: Capped Guarantee & Interest Subsidy

We bear a percentage of risk on a proportion of the bank's loan portfolio, up to an agreed cap
As a result, the bank is able to lend more, at better conditions, to more SMEs



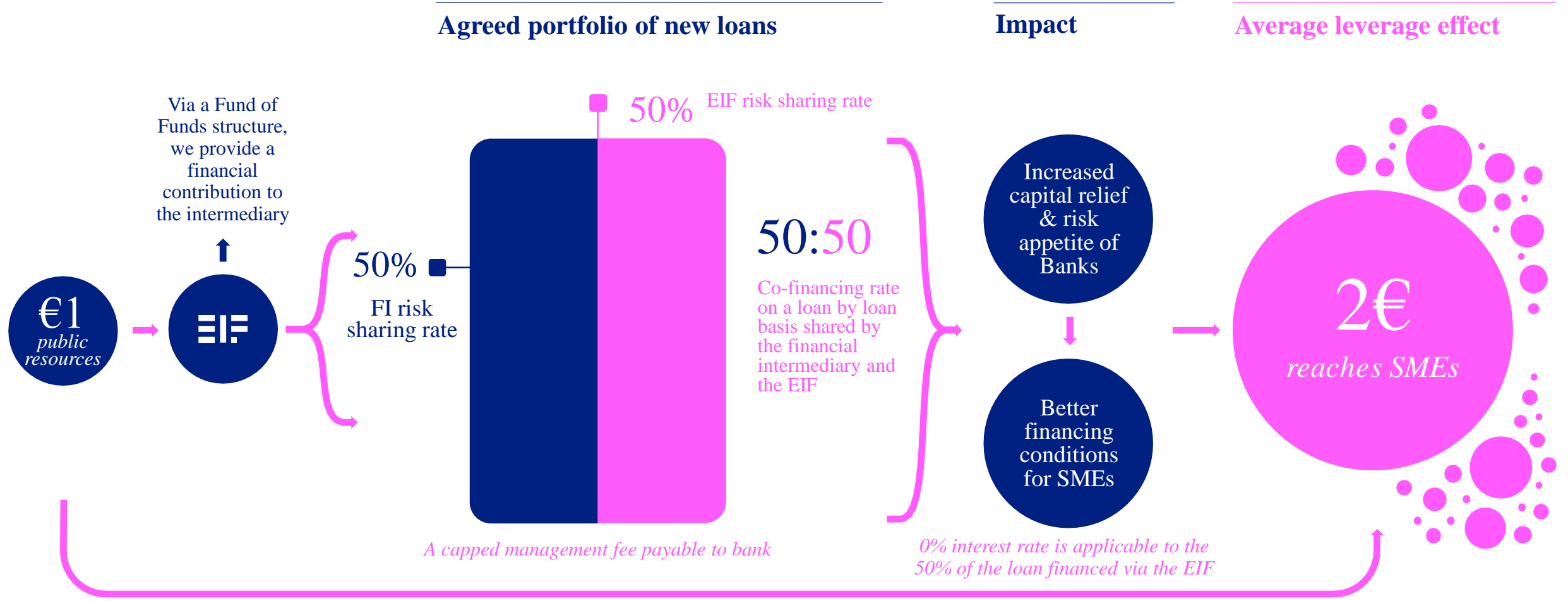
Example: Uncapped Guarantee & Interest Subsidy

We bear a percentage of risk on a portfolio, on a loan by loan basis, without cap/limit
As a result, the bank gets more capital relief and is able to lend more and at better conditions



Example: Funded risk sharing

By providing both liquidity and risk coverage, we can support local financial intermediaries in making financing available to the SMEs who need it most



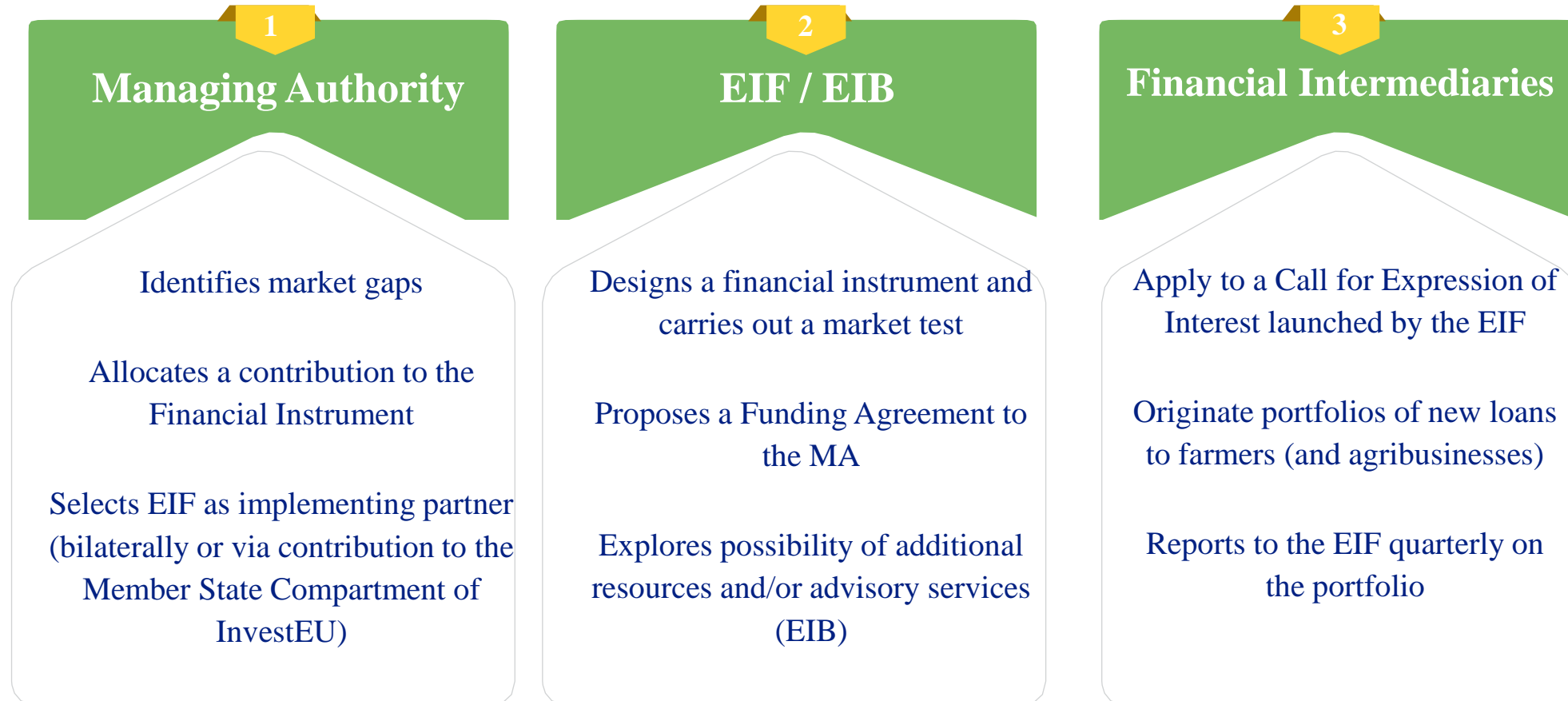
Lessons learned / key success factors

- Offer of public support
 - complementarity and/or crowding out

- Financial intermediaries engagement/support
 - Sector definition - Annex I of the Treaty / CN Codes – Transformation
 - (State) Aid (de minimis Agri/SMEs - Aid intensity for EAFRD)
 - Combination with grants

- Specific eligibility
 - Irrigation / Renewable energy
 - Working Capital / Purchase of Land

Partnering with the EIB Group / EIF as implementing partner



Towards a new generation of financial instruments

- Interest rate reduction (more important than risk coverage)
 - Combination with Interest Rate Subsidies
 - Shorter term finance to support working capital
- Focus on climate action and environmental sustainability
 - EIB Group Climate Roadmap / EIF Sustainability Guarantee – streamlining of eligibility criteria for green investments and undertakings
- Support to Financial Intermediaries
 - Eligibility guidelines and use case documents (EIB Advisory / EIF Client services)
 - IT Tools (EIB Advisory Green checker)
 - Agri specific support (NACE/CN code, GGE calculation, Regulatory guidelines)



Thank you!

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