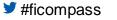


### **Examples for financial instruments** and initiatives supporting Blue **Economy**

**Minerva Elias**, Mandate Manager, EC Equity Mandates, European Investment Fund

**Miguel Alves,** Mandate Manager, Regional Equity Mandates, European Investment Fund



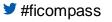




### **BlueInvest Fund – lessons learned** *A first-time initiative towards BE from EIF and the EC*

Minerva Elias, Mandate Manager, European Investment Fund





Introducing the BlueInvest Fund

EIF, in cooperation with the European Commission, has launched a dedicated initiative, targeting the Blue Economy sector and contributing to meeting the goals of the European Green Deal



# The BlueInvest Fund

Mandate outline and results

## Backed by EC with EFSI resources Initial pilot EUR 75m Record implementation within 2020 Broad investment strategy across BE All stages of company development Anchor and catalytic role

Minimum 1x multiple of commitment to companies

### Initial objectives surpassed

18 proposals received 5 investments: EUR 100m (EFSI + InnovFin) 2 specialized & 3 partially focused funds All new or emerging fund managers Additional EUR 300m mobilized 3x leverage effect

# BlueInvest Mandate Deployment

Initial learnings and considerations

#### Objectives, Duration and Capital Deployment

- Multiple policy objectives
- Initial pilot with subsequent expansion foreseen
- Investment targets and capital deployment based on market assessment

#### Importance of Breadth of Scope

- Diversity of BE themes
- Specialized as well as partially focused funds
- Coverage of full funding continuum
- Wide geographic coverage

#### **Emerging Nature of Investor Ecosystem**

- Lack of pure specialized players
- New and emerging teams with limited track record
- Minimum viable fund size
- Risk and performance grading

#### **Role as Market Builder**

- Structuring input
- Anchor investor role and catalytic effect

#### Emphasis on Impact and Sustainability

- Implementation of EIF Impact Measurement Framework
- Economic alignment of interest

# **EIF Impact Approach**

Methodology based on Implementation

A deliberate pragmatic definition of impact

Intentionality / Scalability / Positive correlation impact vs financial performance No consensus prevails in the industry on 'impact' definition, defining "impact" is and will always be highly controverted. Hence the importance of measurement.

EIF's role in the market is to make impact implementable

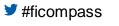
Fund Manager Commitment Joint definition of impact indicators Disclosure of indicators, targets and achievement Link financial incentives to impact performance



### **PORTUGAL BLUE**

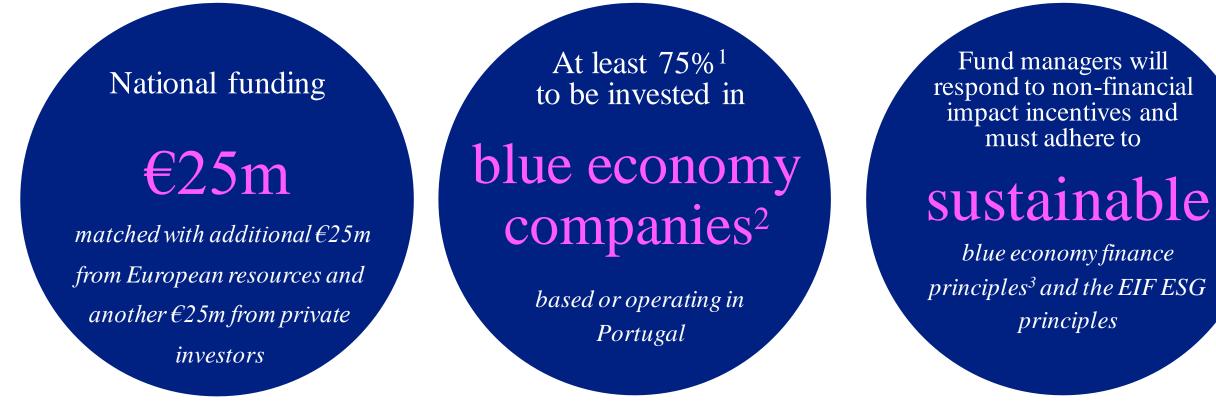
Miguel Alves, Mandate Manager, European Investment Fund





# Portugal Blue

Strengthening the Portuguese blue economy ecosystem with €75m of investments with a focus on sustainable development and climate action



The Investment Fund's investment strategy must include an obligation to invest blue economy companies in Portugal at least 1.5x the amount drawn down from Portugal Blue for the purpose of investment. Any additional capital raised from private independent investors may be invested with higher degree of flexibility.
Projects, start-ups, SMEs and MidCaps active in blue economy activities, as described by the EC MARE Report "Establishment of a Framework for Processing and Analysing of Maritime Economic Data in Europe" No. 2014/45.

3. https://ec.europa.eu/maritimeaffairs/befp\_en





