





## EAFRD RO FoF – Portfolio Risk Sharing Loan

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## Implementation workflow and status - operational level





- Call for Expression of Interest published in March 2018
- Strong market demand with 9 applications received well above the available budget
- 6 operational agreements signed with 5 financial intermediaries : Banca Comerciala Romana, Libra Internet Bank, ProCredit Bank, Raiffeisen Bank and UniCredit Bank
- At least EUR 160m expected of new loans to be originated, mostly in RON to more than 350 farmers and agricultural enterprises
- Expected leverage to be achieved of ca. 1.8%



## **Portfolio Risk Sharing Loan**













## Benefits of working with the EIF



- Great experience in the successful implementation of agricultural mandates, with fullyfledged and well-tested instruments.
- The proposed investment strategy responds to the market needs of the corresponding Member State / Region.
- Strong partner in relationships with financial intermediaries (400 banks, guarantee and promotional institutions).
- Loss protection, funding and capital optimisation from an AAA rating of the institution.
- Transparency in the management of the financial instrument, including due diligence procedure in compliance with EU / national regulations.
- Continuous management, monitoring and administration of the portfolio and regular updates provided on the progress of the implementation.







financial instruments capacity building Farming EU guidance added technical support co-financing value seminars governance intermediaries intermediaries leverage case studies Agriculture thematic objectives Targeted coaching business plan equity advisory private investors services life cycle **RDP** guarantees combination of support revolving conferences banks fund of funds loans microfinance manuals managing authorities factsheets **EIB** Group DG AGRI Agricultural products strategy



