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I. Who are Copa and Cogeca?

Two organisations....

- **Copa** Created in 1958, represents 23 million European farmers and their family members.
- **Cogeca** Created in 1959, represents 22, 000 European agricultural cooperatives.
- Copa and Cogeca Since 1962, a joint Secretariat one of the biggest and most active lobby organisations in Brussels in the field of agriculture

The Voice of European Farmers and Agri-cooperatives for a Smart, Sustainable and Competitive Agriculture Sector





Why we need to invest in the agriculture and agri-food industry?

- 1. To ensure **sustainable and competitive EU agriculture and agri-food chain sector**
- 2. To support **growth and jobs** for viable rural areas
- 3. To adapt to **new technologies and implement innovative solutions** to ensure a efficient use of resources
- 4. To be a **strong partner** on the world market and to feed the world in 2050





Challenges for the EU agriculture sector

- > Fewer farms and variety of farm size
- Ageing farm population
- > Income gap
- Access to land
- ➤ A new mix of production factors: replace labour by machinery

Challenges for the EU agriculture sector

- Access to financing
- ➤ Increase price volatility for agricultural commodities
- ➤ High production standards (food safety, animal welfare and environmental)
- Price-cost squeeze (high input prices / low farm gate prices)
- Unbalanced and unfair functioning of food chain



Only a competitive, sustainable and smart agriculture sector can face these challenges



Investment needs in the agriculture and agri-food sector

- ➤ Investments in trainings, advise, knowledge exchange to support business development and entreprenurship
- ➤ Investments in a climate resilient agriculture water efficiency, soil management, energy efficiency, renewable energy
- > Investments to support farmers to increase farm productivity
 - precision farming
 - smart technologies
 - logistics to better use the co- and by-products



Investment needs in the agriculture and agri-food sector

- ➤ Investments to further improve the environmental sustainability of farming less environmental harmful machineries
- ➤ Investments in storage, logistics and infrastructure
 - increase supply quantity and quality
 - better information on the available quantities
- ➤ Investments to strengthen farmers and agri-cooperatives' position in the food chain processing and marketing

INNOVATE, INVEST AND COOPERATE



Investing in agriculture is investing in the future of EU

