



Technical support for developing CAP financial instruments

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 #ficompass



Events

Awareness raising and capacity building

Flagship events

- ✓ 7 Annual conferences on EAFRD FIs
- ✓ 2 FI Campus editions



31 events
with more than 4 200
participants



✓ 22 Thematic or country-specific events

- ✓ Macro-regional conferences
- ✓ Thematic events on: programming FIs in CAP SP, price volatility, young farmers and rural infrastructures
- ✓ Dedicated seminars in various MSs
- ✓ Country specific webinars on financial needs in the agriculture and agri-food sectors



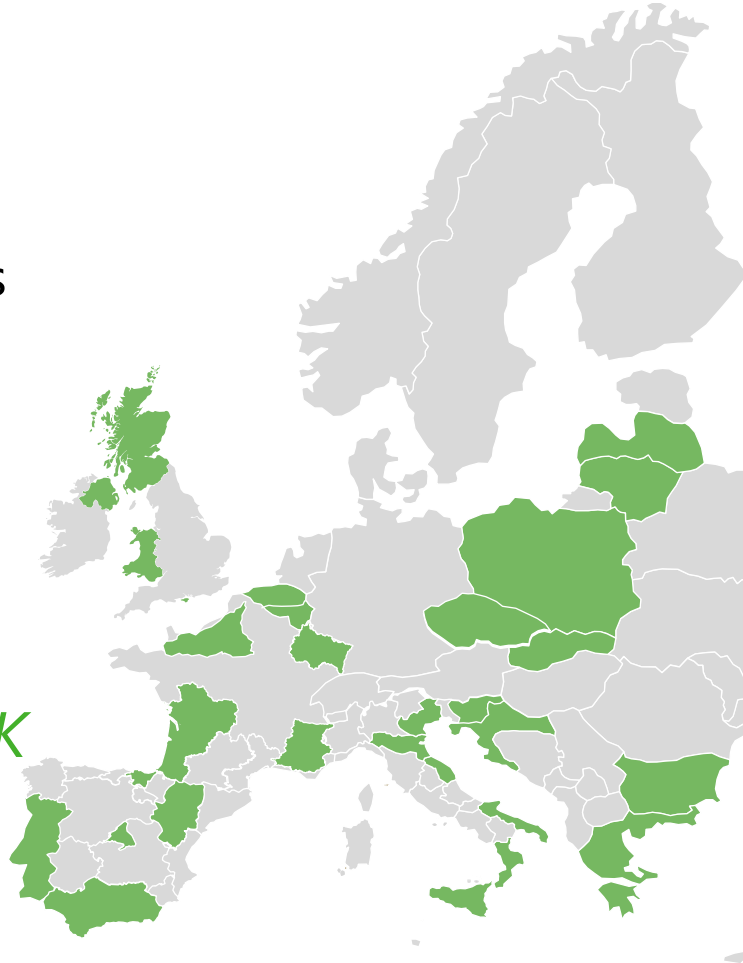
Targeted coaching for EAFRD managing authorities

State of play and achievements



39 EAFRD MAs benefitted from the coaching since launch of this service in 2016 in 16 MSs:

Bulgaria, Italy, Croatia, Spain, Slovenia, Latvia, Greece, France, Lithuania, Poland, Portugal, Slovakia, Czech Republic, Belgium, UK



Impact:

- **12 MAs** started the process to implement FIs after the Targeted Coaching



Feedback from MAs:

- ✓ *It ...brought us very valuable issues to think about and further develop.*
- ✓ *We thank you for the great support and making us feel wiser.*

Guidance material

Study reports, factsheets, brochures and videos



Exploring new opportunities and preparing for future EAFRD FIs

✓ **As well as methodological guidance**



8 major studies on:

- Financial gap in agri-sector and market assessment on the financial needs in EU agriculture and agri-food sectors
- FIs for agri&rural infrastructures
- Price volatility flexible loans for farmers
- Guarantee & counter- guarantees market

Taking stock of best practices



11 Case studies (brochures and videos) on EAFRD FIs, e.g. for Poland, Greece, Portugal, Romania, Italy, etc.
Information material including: brochures, leaflets, videos, podcasts

Available here: <https://www.fi-compass.eu/esif/eafrd>

fi-compass Study on financial needs in EU agriculture and agri-food sectors



EU Summary report

Reports by country

Austria

Belgium

Bulgaria

Croatia

Czech Republic

Denmark

Estonia

Finland

Germany

Greece

Hungary

Ireland

Italy

Latvia

Lithuania

Poland

Portugal

Romania

Slovakia

Slovenia

Spain

Sweden

- ✓ **24 Country reports published 11 June 2020**
- ✓ **EU wide summary report published 16 November 2020**

Financing gap:

EUR 19.7 – 46.6 bn for agriculture and more than ***EUR 12.8 bn*** for the agri-food sector

Available at:

<https://www.fi-compass.eu/eafrd/fi-compass-study-financial-needs-agriculture-and-agri-food-sectors-24-eu-member-states>





Joint DG AGRI and EIB Group Initiative for combining EAFRD and EFSI resources:

- ✓ **EIB Advisory Services through *fi-compass* for MAs - feasibility study in support** of the implementation of FIs for agriculture sector combining EAFRD and EFSI resources – delivered **in collaboration with EIF**;
- ✓ **EIF offers fund management expertise for MAs** interested to implement FI under the Initiative;
- ✓ Complemented with **targeted coaching**, especially helpful for MAs with no experience in using financial instruments.

EAFRD-EFSI Initiative

What has been achieved



4 *fi-compass* feasibility studies completed 

Nouvelle-Aquitaine

Poland

Andalucía

Slovakia

3 EAFRD FIs combining EAFRD and EFSI resources

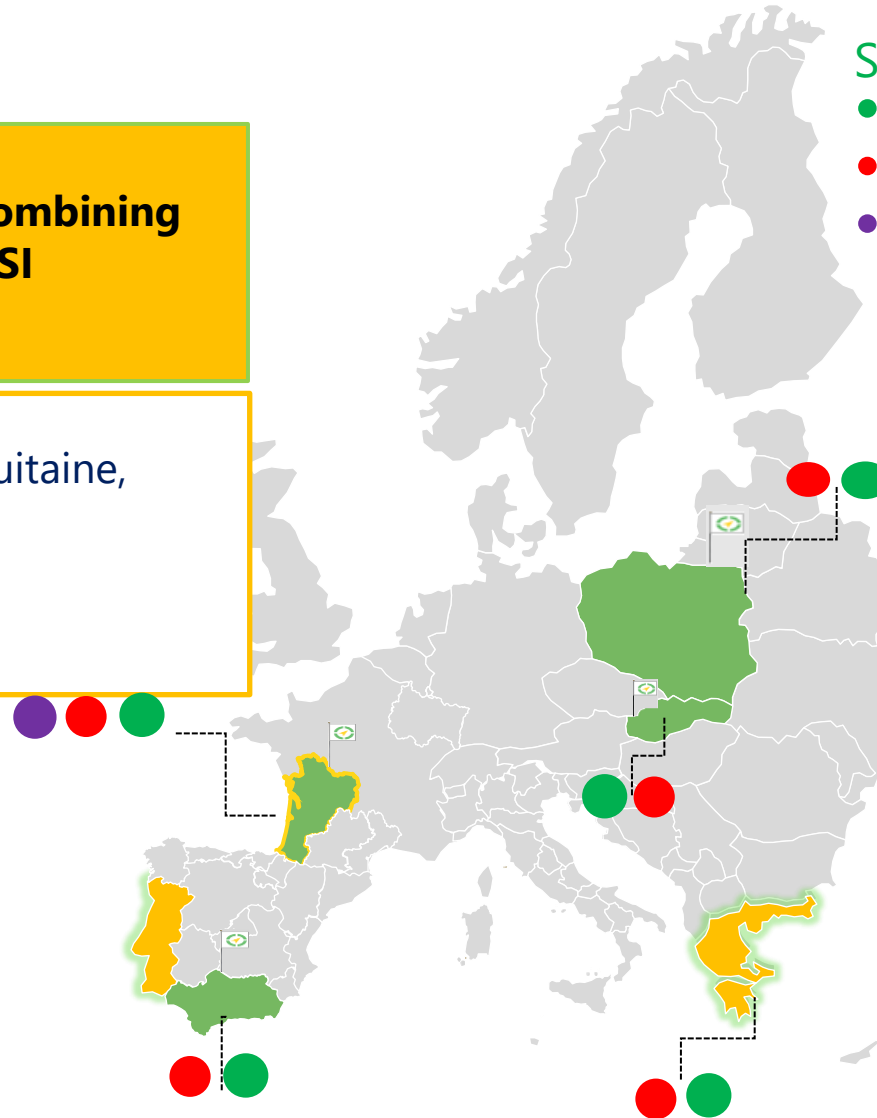
- Nouvelle Aquitaine, France
- Portugal
- Greece

Support provided in the form of:

- Targeted coaching
- Feasibility studies/ex-antes
- Implementation support

2 EAFRD FIs not involving EFSI, originated under the initiative

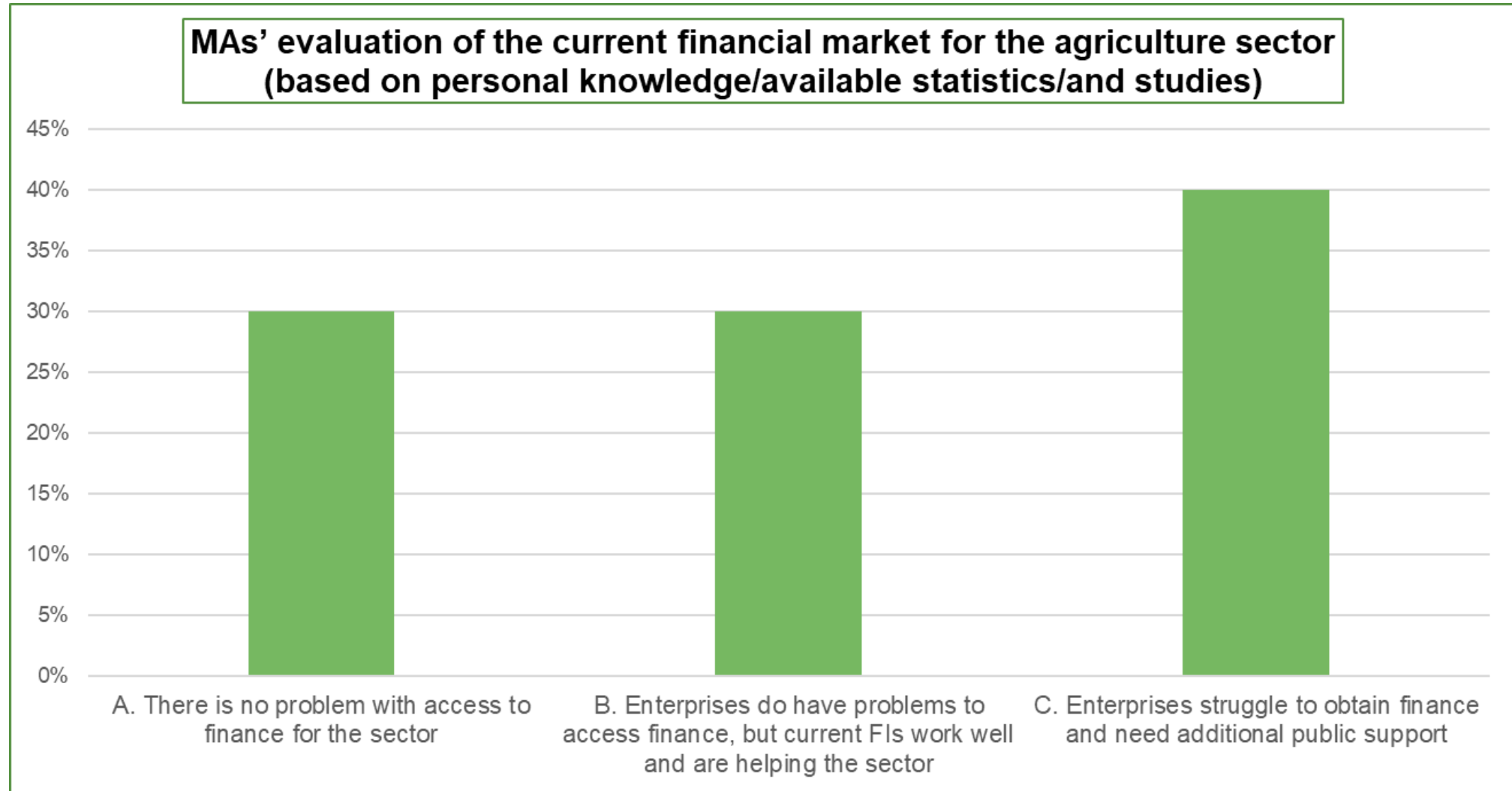
- Poland
- Andalusia, Spain



Total market impact of more than EUR 1bn

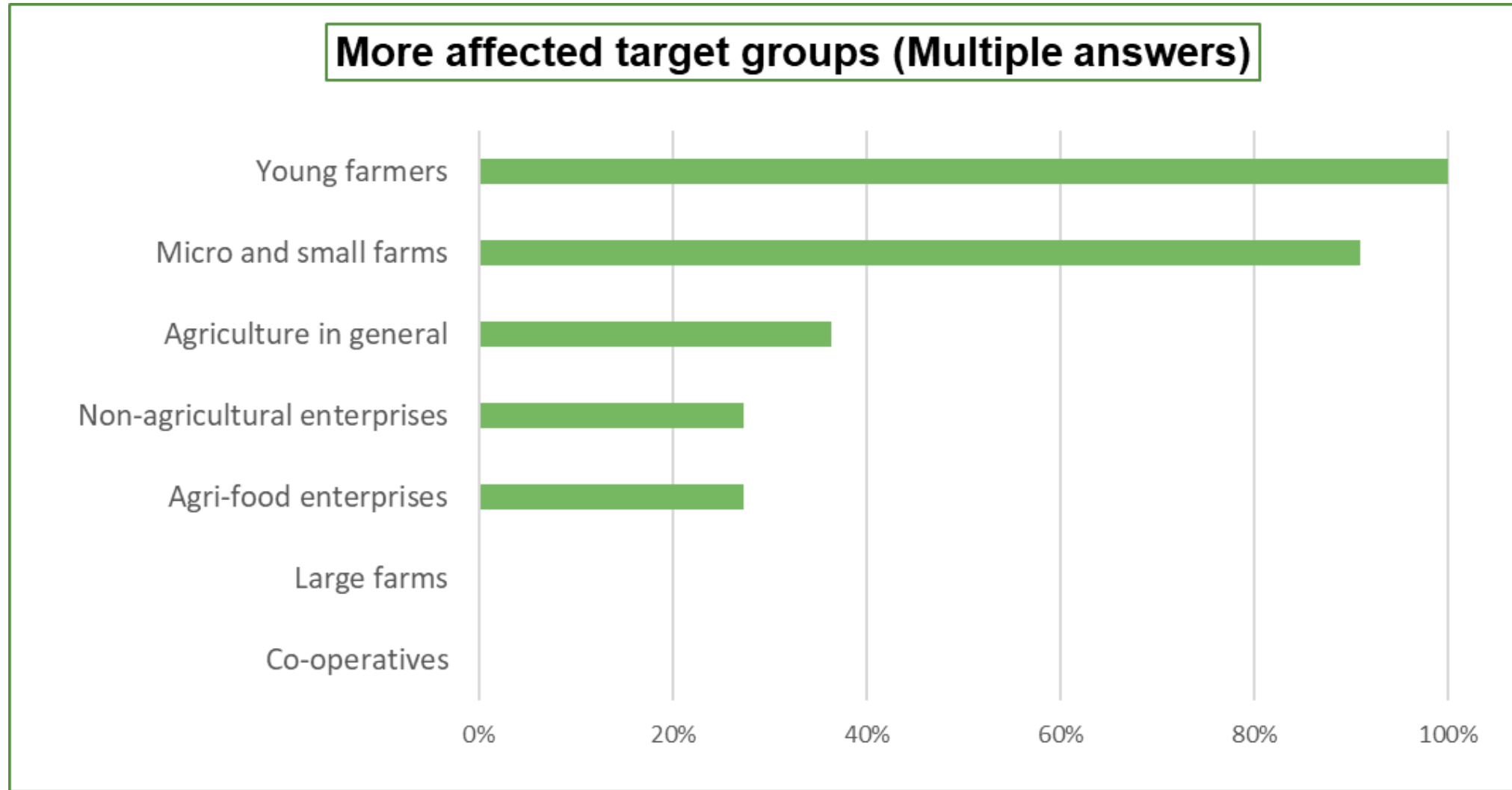
EAFRD MA survey – preliminary results

MAs perception on access to credit conditions (1)



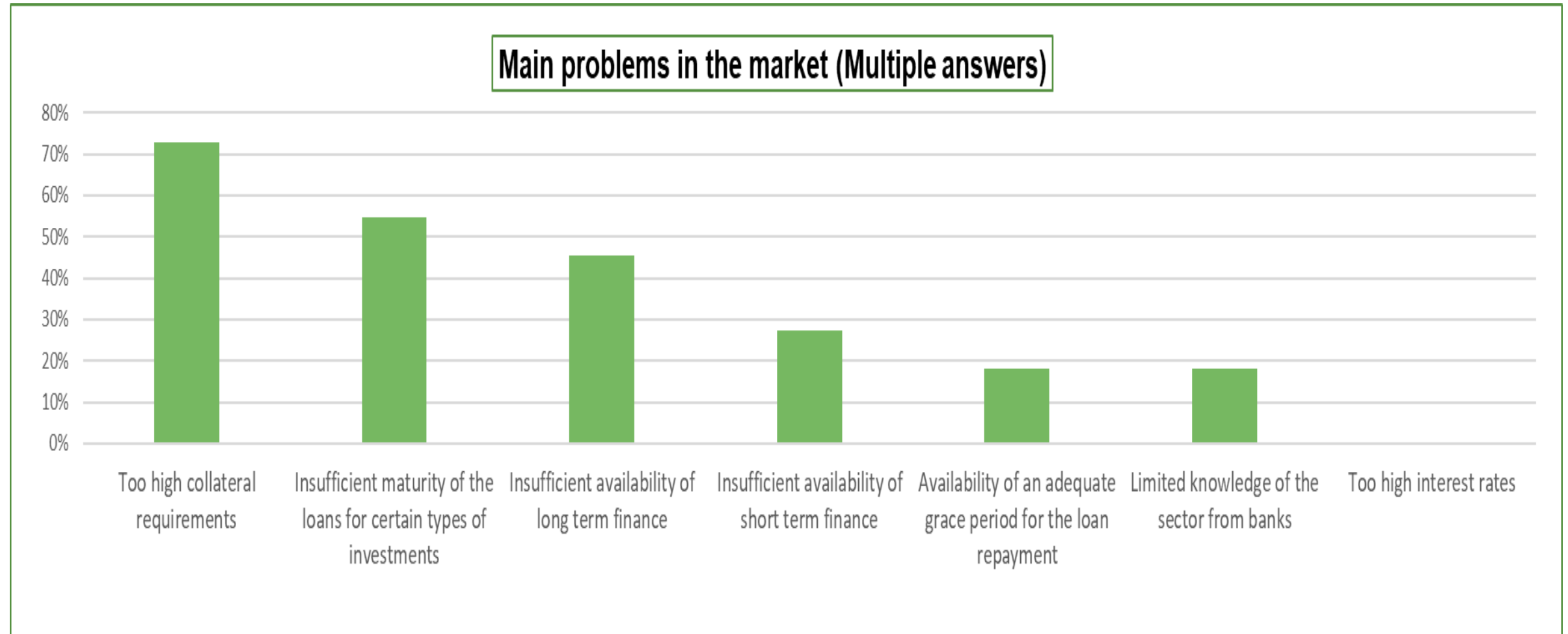
EAFRD MA survey – preliminary results

MAs perception on access to credit conditions (2)



EAFRD MA survey – preliminary results

MAs perception on access to credit conditions (3)

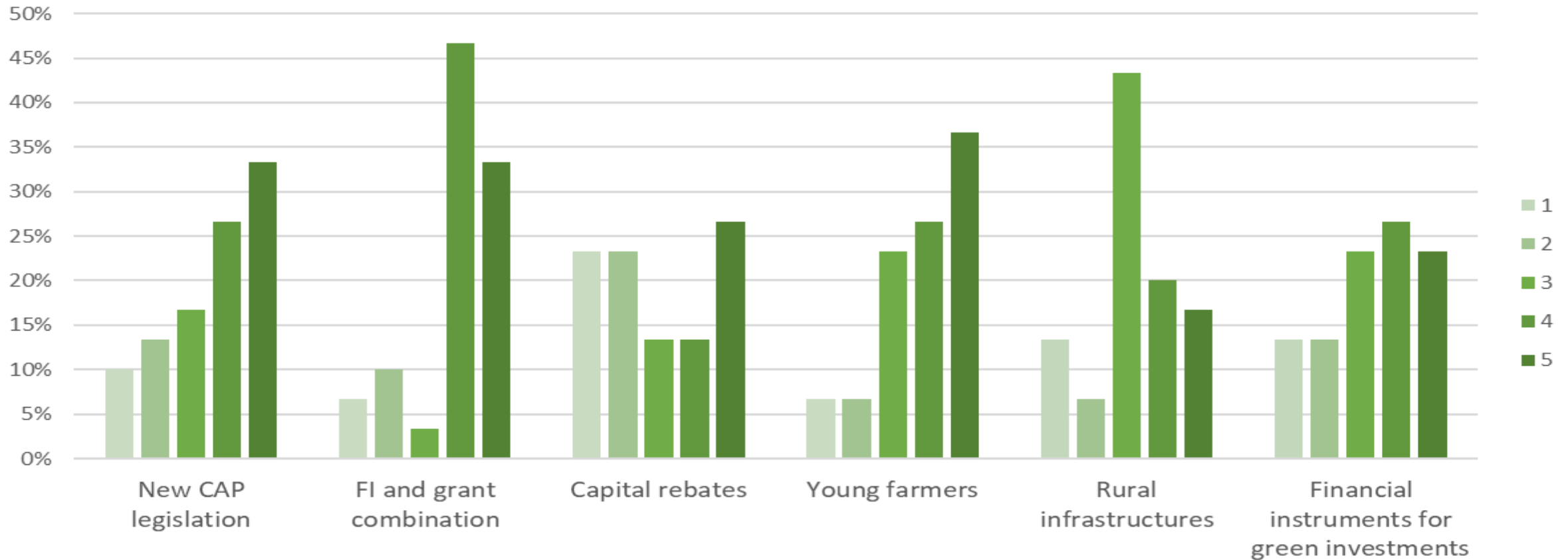


EAFRD MA survey – preliminary results

Main areas for support (1)



Key topics on which fi-compass support should focus in view of the new programming period (1 not important – 5 very important)

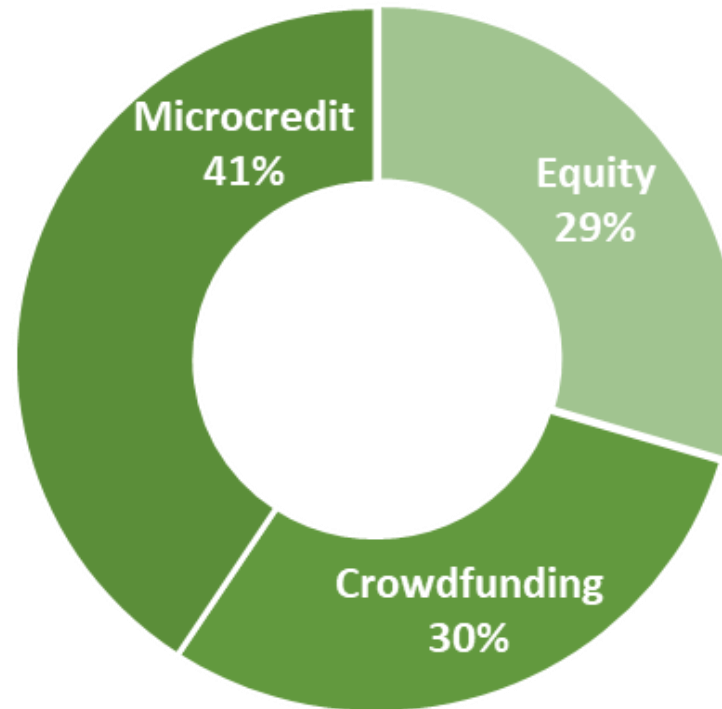


EAFRD MA survey – preliminary results

Main areas for support (2)



Types of new financial instruments MAs would you like to explore with the support of fi-compass?

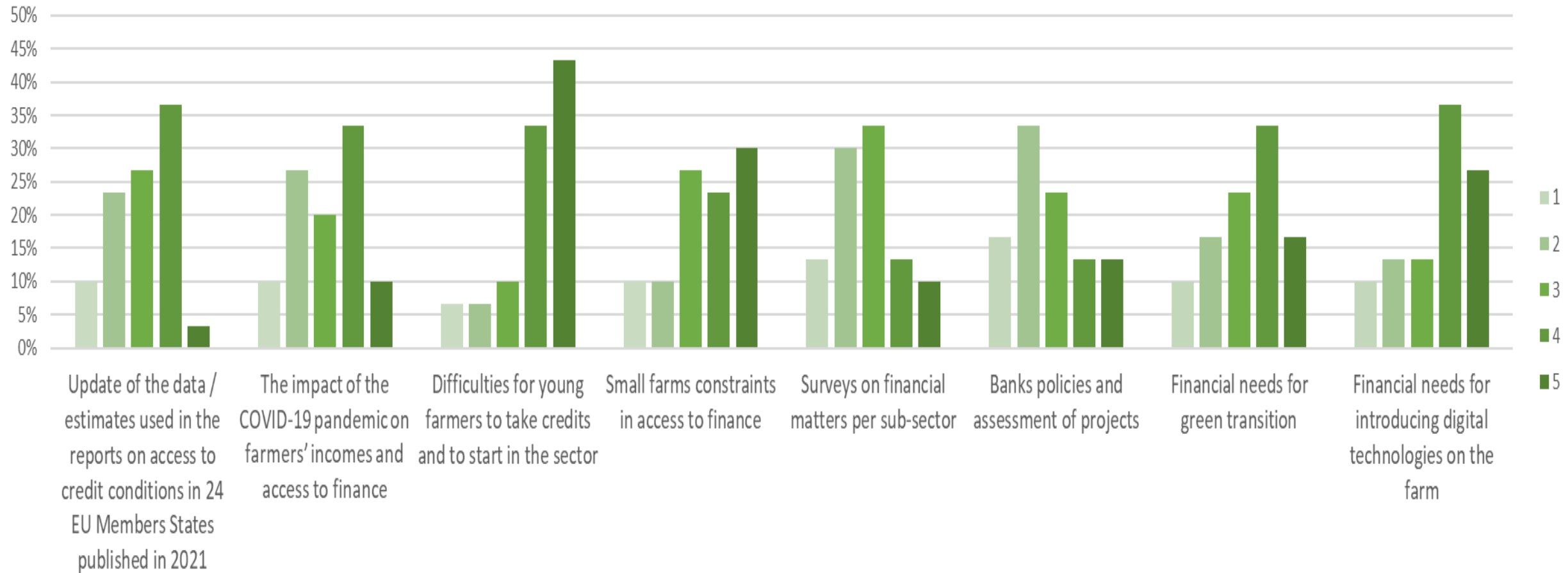


EAFRD MA survey – preliminary results



Main areas for support (3)

Topics for new studies and analysis (1 not useful – 5 very useful)



What's next for 2022-2023?

The new fi-compass offer: continuity and innovation



- **Awareness raising and capacity building events, delivered face to face and via digital platforms**
 - Targeting MAs but also financial intermediaries and other stakeholders in the private sector
 - Raise awareness on the new legal framework
 - Address specific topics, targets or policy areas
 - Facilitate knowledge sharing and peer-to-peer exchanges



- **Studies**
 - Access to credit and market assessment
 - Potential for new types of financial instruments
 - Focus on new policy priorities, such as climate action and green finance



- **Other guidance material**
 - Case studies
 - Factsheets and brochures
 - Videos and podcasts

Offer and features of the new fi-compass edition

Targeted coaching for EAFRD MAs 2022-2023



Scope of the coaching:

Support MAs in the preparation of the new CAP plans, e.g.:

- How to assess needs for FIs;
- Main features, pros & cons of different types of FIs;
- Showcase current experiences to inspire MAs;
- Explore new features and advantages of new legal framework (FIs in combination with grants, new eligibility rules, InvestEU, etc.)



How:

- ▶ Information exchange
- ▶ Video conferences
- ▶ Workshops

Targeted sessions based on:

- ▶ Level of knowledge/experience
- ▶ Specific areas of interest
- ▶ Preliminary analysis conducted by MAs





Thank you!

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