



## Ex-ante assessment of the Italian Student Loan Financial Instrument

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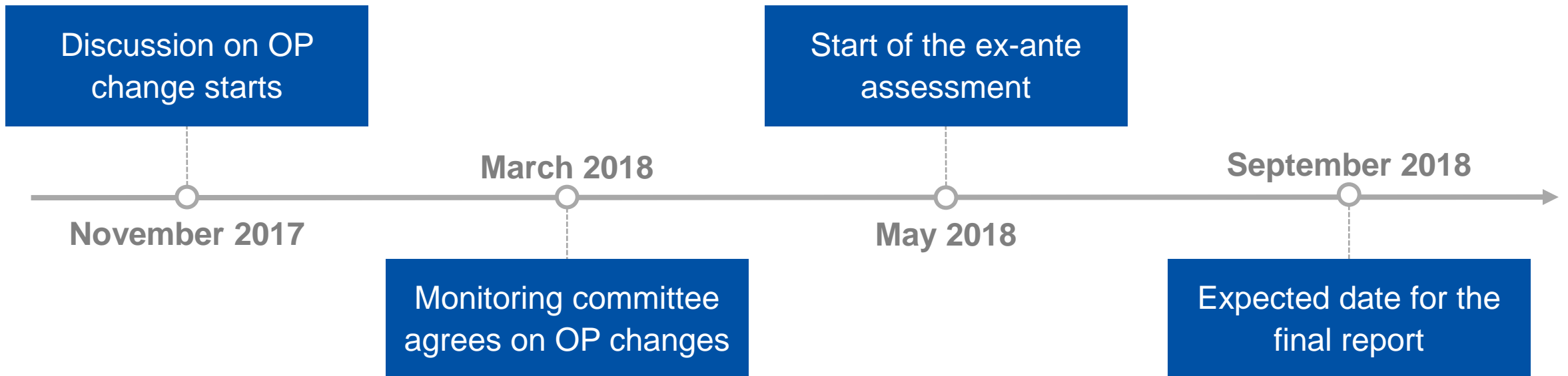
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# CONTEXT AND TIMELINE



The ex-ante assessment started in May 2018, upon request of the **managing authority** and it is performed by the **EIB in partnership with PwC**



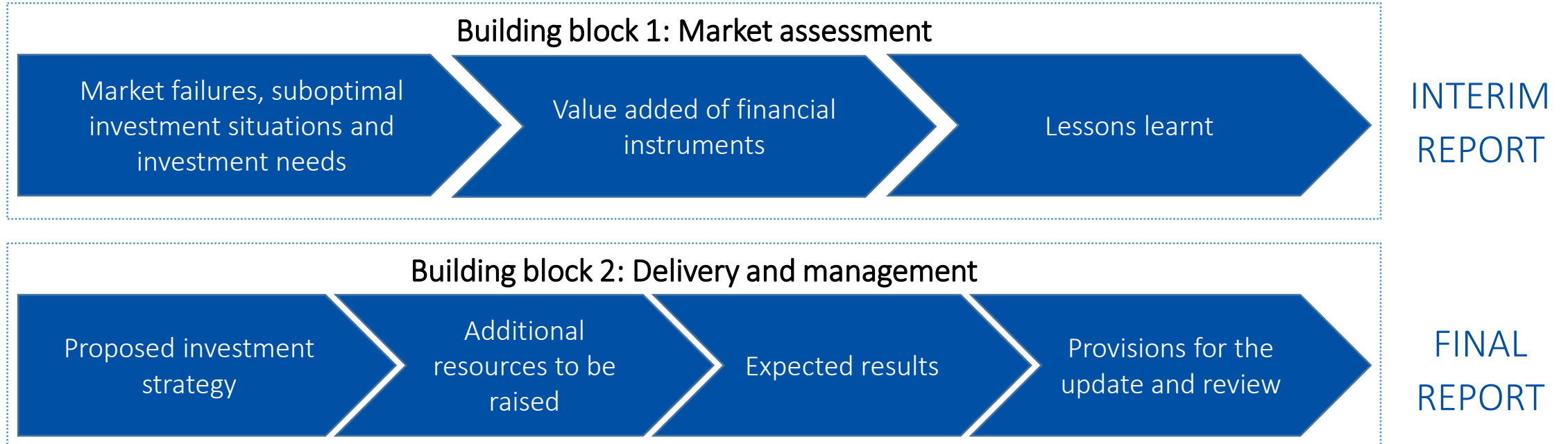
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# SCOPE AND STRUCTURE



According to the Operational Programme, the proposed financial instrument should mainly support **students of the South of Italy** to undertake **tertiary education**



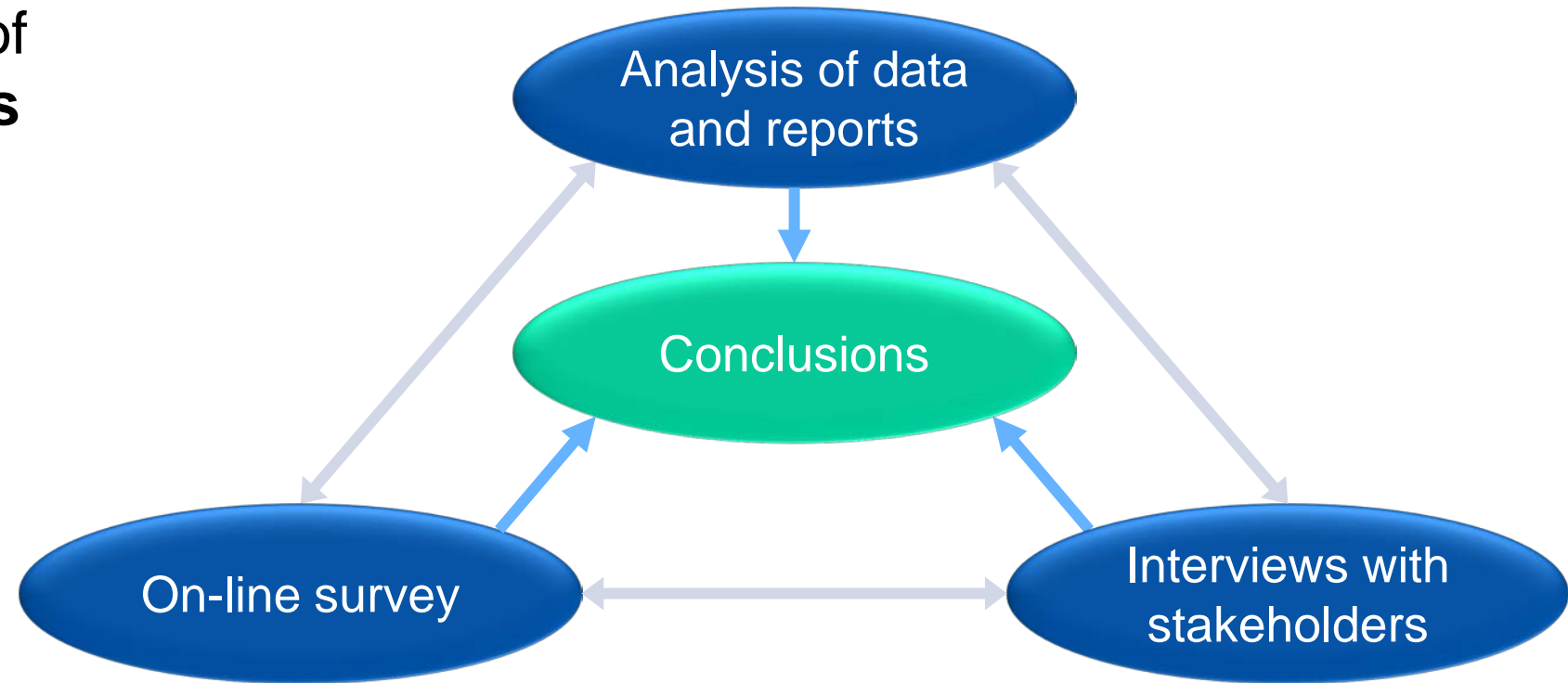
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# METHODOLOGY



A combined analysis of **three type of sources** was performed, combining a **quantitative and qualitative approach** and thus allowing for more **robust conclusions**



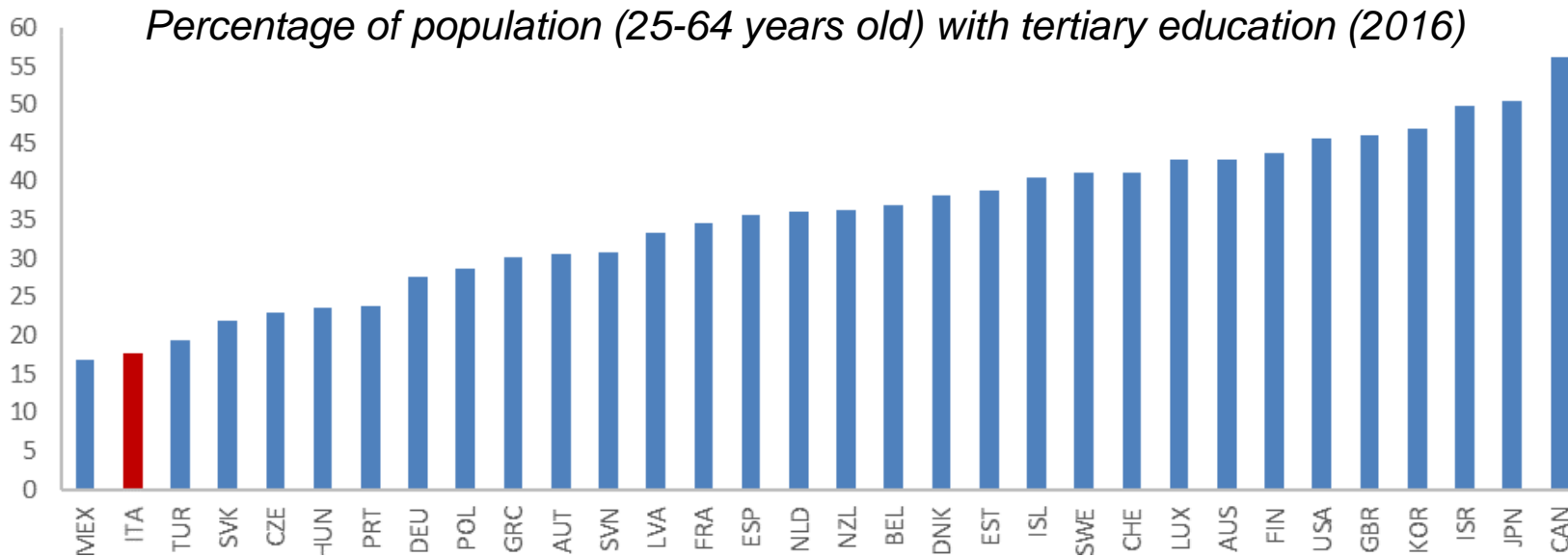
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# SECTOR ANALYSIS



- The % of Italian population with a university degree is among the lowest in OECD
- Italian **intra-regional differences**: southern regions lag behind (esp. tertiary education)
- **Few** students (about 54%) with a bachelor degree decide to **pursue tertiary education**



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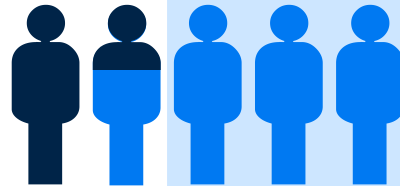


# FINANCING GAPS

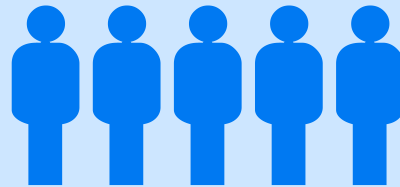


Combining data and information coming from different datasets, an **annual financing gap** in the range of **EUR 45 and 120 million** was found (about EUR 225 – 610 million for the investment period)

Financing demand already met EUR 20.5 million



Unmet financing demand EUR 122 million



Annual financing gap  
EUR 45 – 122 million

2019-2023 financing gap  
EUR 225 – 610 million



# RECOMMENDATIONS



From analysis and consultations with stakeholders, some recommendations for the design of the financial instrument emerged:

- It should **not discriminate** potential final recipients **based on their income**
- **Loan size** should cover borrowers' needs but it should have a cap thus **avoiding excessive indebtedness**
- Appropriate mechanisms should be implemented to **link the repayment of the loan to income of the borrower**
- **Communication activities** are key for a successful instrument





financial instruments  
 revolving capacity building  
 added value **ERDF** funding agreement **ESF** EU guidance  
 governance ex-ante assessment  
 technical support seminars leverage financial intermediaries microfinance  
 co-financing case studies  
 investments **ESIF** fi-compass final recipients  
 business plan thematic objectives  
 advisory services **Thank you**  
 guarantees loans **CF** equity  
 banks life cycle combination of support  
 private investors factsheets  
 conferences **EMFF** investment strategy  
 fund of funds managing authorities manuals