



fi-compass support for EAFRD managing authorities

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Targeted coaching for EAFRD MAs



State of play:

- **28** EAFRD MAs benefitted from the coaching since launch of this service in 2016 in 15 MSs:

UK, Bulgaria, Italy, Croatia, Spain, Slovenia, Latvia, Greece, France, Lithuania, Poland, Slovakia, Czech Republic, Belgium

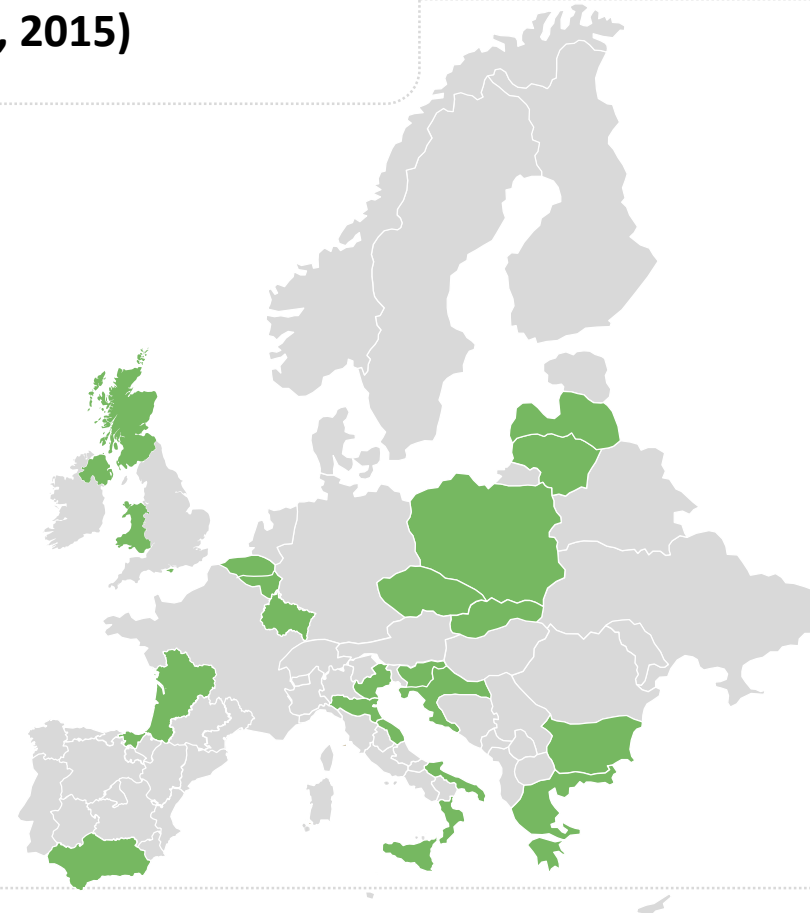


Idea launched by Commsr. Hogan (Riga, 2015)



Impact:

- **12 MAs** started the process to implement FIs after the Targeted Coaching



New Targeted Coaching offer



New scope of the coaching:

Support MAs in the preparation of the new CAP plans, e.g.:

- How to assess needs for FIs in the programming area,
- Main features, pros & cons of different types of FIs,
- Showcase current experiences to inspire MAs,
- Explore new features and advantages of the new legal framework (grant combination, new eligibility rules, Invest EU etc.)



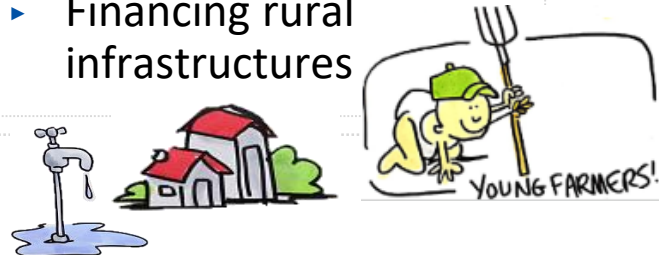
How:

- ▶ Information exchange,
- ▶ Video conferences,
- ▶ Workshops



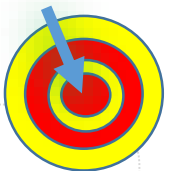
Specific focus on:

- ▶ Generational renewal,
- ▶ Financing rural infrastructures



Targeted sessions, based on:

- ▶ Level of knowledge/experience,
- ▶ Specific areas of interest,
- ▶ Preliminary analysis already conducted by the MA



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Gap assessment in 24 Member States



Objectives:

- Financing gap assessment for farms and agri-food enterprises at MS level
- To support MS and DG AGRI in the preparation of the CAP plans 2021-2027



Methodology:

- ▶ Telephone survey on 7,600 farms in 24 MSs
- ▶ Telephone survey on 2,200 agri-food enterprises in 24 MSs
- ▶ Interviews with the main stakeholders at MS level



24 Country reports
available in April 2020

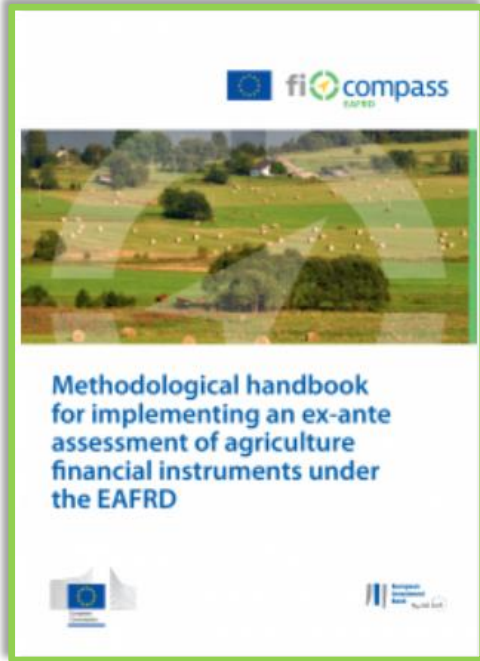


Content:

- ▶ Main drivers of the demand for finance in the sector
- ▶ Access to credit conditions and possible constraints
- ▶ Analysis of the supply of finance
- ▶ Market gap calculation and analysis of the possible causes
- ▶ Recommendations



fi-compass resources



Study reports



Case studies

- Examples of EAFRD FIs from **Estonia, France, Germany, Italy, Latvia and Romania**

New case study brochures will be published in 2020

Factsheets/Brochures



3 **NEW** DG AGRI-EIB initiatives launched in 2019!!!



Upcoming *fi-compass* events



✓ [Sixth edition]

Annual flagship event with sessions on a wide range of practical topics related to EAFRD financial instruments in developing agricultural and agri-food economies

250 participants expected



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financial instruments capacity building Farming
 Rural development funding agreement EU guidance
 added technical support co-financing ex-ante assessment final
 value seminars governance intermediaries recipients
 leverage EAFRD fi-compass investments
 Agriculture thematic objectives Targeted coaching case studies
 business plan Thank you equity
 advisory services private investors
 RDP guarantees life cycle combination of support
 conferences banks revolving
 fund of funds loans microfinance CAP
 manuals managing authorities factsheets
 DG AGRI Agricultural products investment strategy EIB Group