

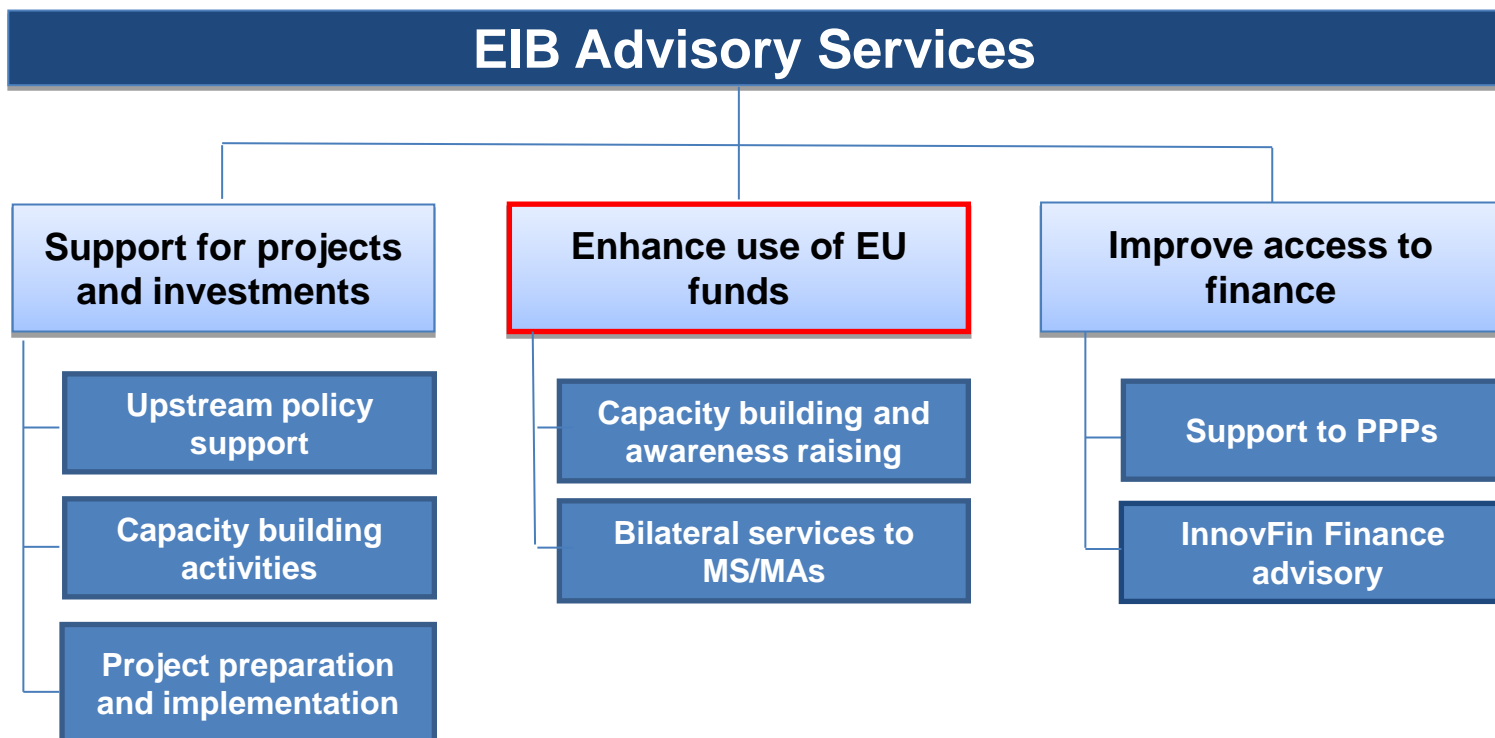


EIB advisory services: strengthening and accelerating investments in the EU

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EIB Advisory Services – an integrated offer



European Investment Advisory Hub (EIAH)



Access point

DEMAND

Project promoters

Public authorities

Member States

Private sector

Web content + Web portal + Support team

**European Investment Advisory Hub
(EIAH)**

Delivery channels

Existing advisory programmes and activities

- Project support (JASPERS, project preparation and implementation support)
- Financial instruments (fi-compass, bilateral services for MAs)
- Access to finance (InnovFin Advisory, EPEC, etc)

Additional advisory and technical assistance

- New investment support also in areas relevant to the scope of EFSI (could be delivered by EIB advisory or operational teams)
- Identification of needs as they arise

EIAH's partner institutions' expertise

- Network of institutions incl. EIB Group, EC, National Promotional Banks, etc.
- Integrated collaboration model

SUPPLY

What does *fi-compass* offer?



1

Step-by-step process guidance and manuals

throughout the entire FI life cycle consistent with regulatory provisions, evidence-based practice and the realities of ESIF Managing Authorities. This includes ESI Fund-specific guidance.

► ***fi-compass offers:*** *Information brochures, Handbooks, Case studies and examples of good practice, audio-visual materials*

2

Learning opportunities

to further the necessary understanding & skills in the market

► ***fi-compass offers:*** *Face to Face Training (for EC staff and in MS), E-learning opportunities*

3

Awareness raising and networking

for Managing Authorities, the general public, potential bodies implementing FIs, private and public investors interested in co-investment opportunities, entrepreneurs or enterprises, or for other potential final recipients.

► ***fi-compass offers:*** *Public events (EU conferences, thematic seminars/workshops, networking events), but also promotional campaigns (social media), etc.*

4

Access to a single knowledge hub

to ensure (timely and targeted) availability of information and methodological advice.

► ***fi-compass offers:*** *Knowledge Management Hub (web portal), Newsletters, FAQ, specific publications, etc.*

What can EAFRD stakeholders benefit from?



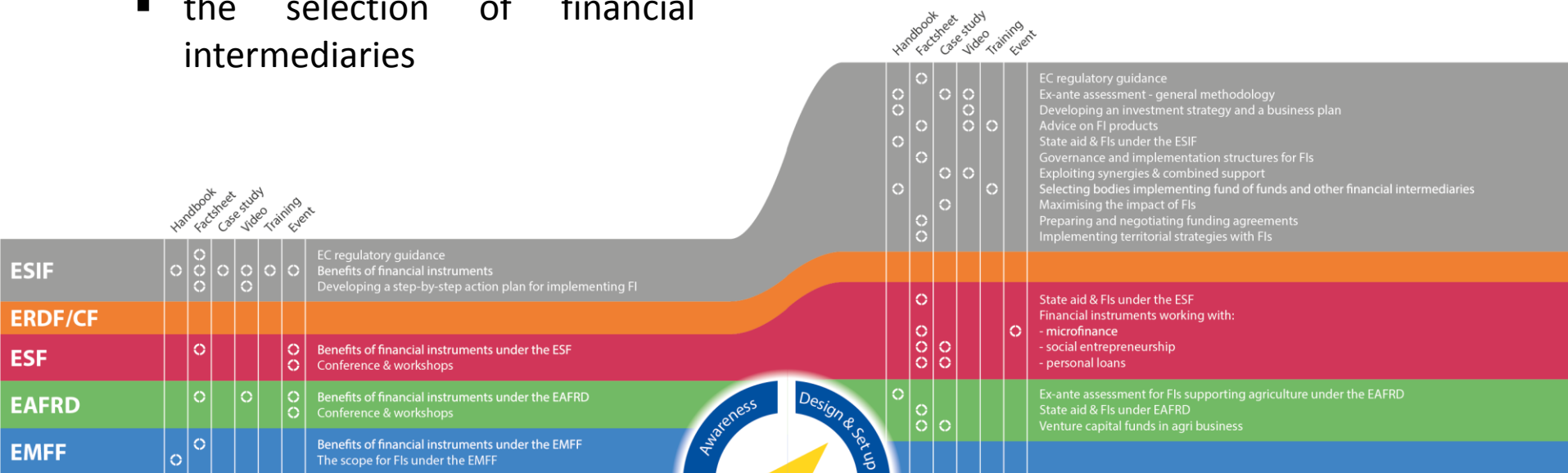
ESIF common work stream:

All methodologies, events and learning opportunities concerning the design & set-up of FI, covering topics such as

- the life-cycle of FIs;
- financial products;
- FI investment strategy and business plan;
- governance arrangements;
- the selection of financial intermediaries

EAFRD work stream:

- General information on EAFRD financial instruments
- Series of seminars (Riga, Vienna, Barcelona)
- Ex-ante assessment guide
- State aid factsheet
- Study on FI potential under EAFRD





Thank you!

www.fi-compass.eu

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