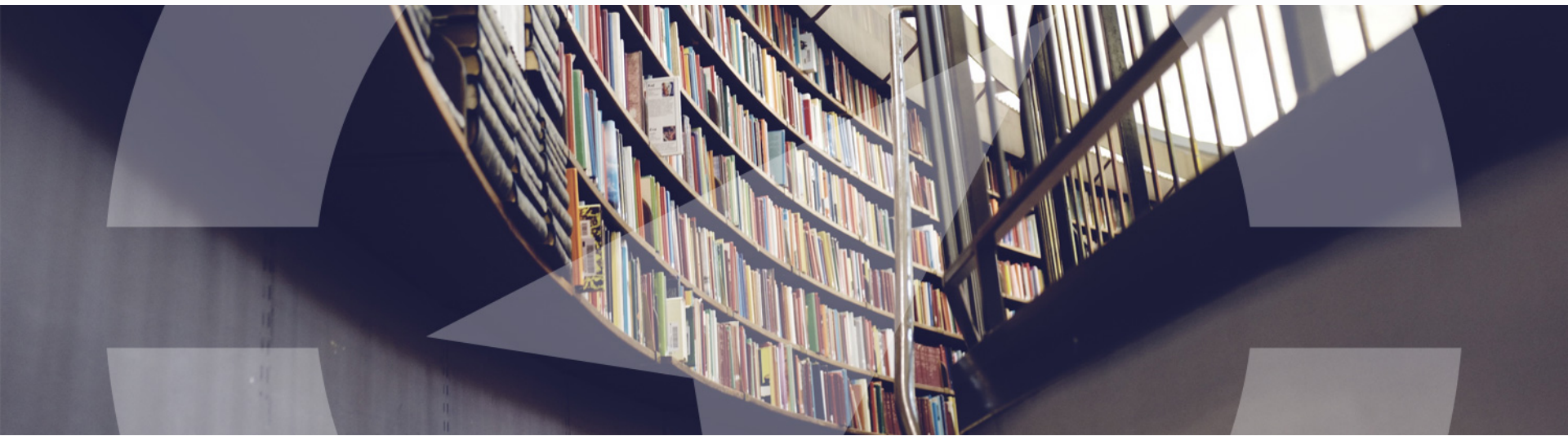




fi  compass



IMPRIMATUR
CAPITAL

Imprimatur Capital Latvia Funds



30 Oct 2015





AIFP Imprimatur Capital Fund Management

- Founded by a technology investment company Imprimatur Capital Ltd from London and a local management team
- Two funds under management:
 - AIF Imprimatur Capital Seed Fund – EUR 8.5 million (100% public funding), investment size EUR 50-200k, pre-seed and seed investments, investment period ends by Dec 2015 (84% disbursed)
 - AIF Imprimatur Capital Technology Venture Fund – EUR 7.4 million (67% public and 33% private funding), investment size up to EUR 1m, inv



IEGULDĪJUMS TAVĀ NĀKOTNĒ!



Key target technology areas

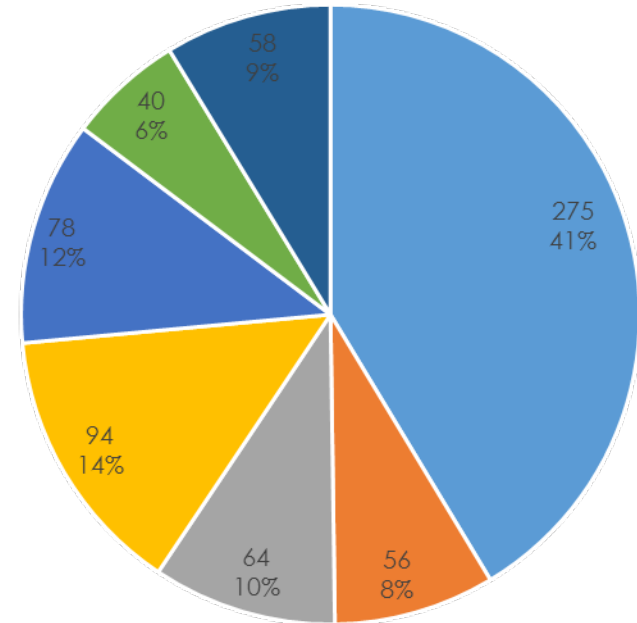
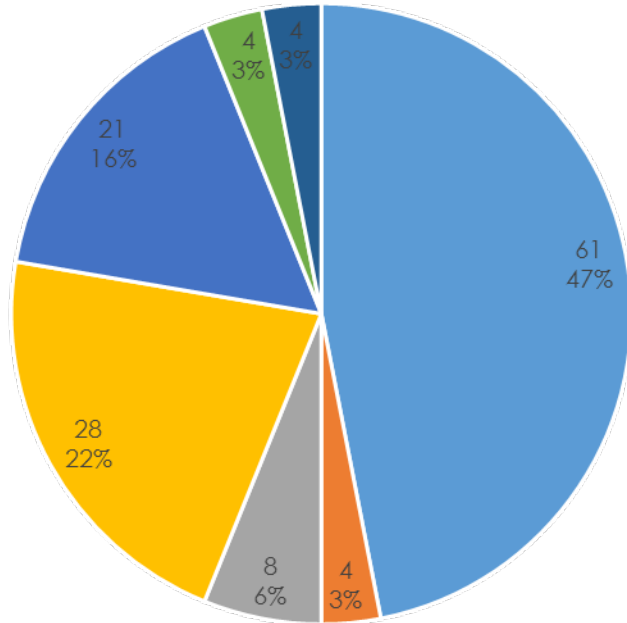
- Enterprise software, cloud computing, internet;
- Electronics, sensors, new materials, optics, nano technology;
- Clean technology;
- Life science and medical technology



Dealflow by main technology sectors

Last 12 months (total 130)

To Sep 2015 (total 665)



- Internet service/mobile app
- Enterprise software
- Biotech/life science
- Electronics
- Clean tech
- New materials
- Engineering



Investments to date

- 38 pre-seed loans of EUR 50k (no equity element, 6% interest rate);
- 28 convertible loans up to EUR 200k (converts to equity, no interest payable);
- 9 venture investment up to EUR 1m:
 - 3 earliest have raised next rounds at higher valuation;
 - First exit in progress.





Thank you

www.fi-compass.eu

Janis Janevics

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Appendix: Portfolio example



- E-commerce platform for fast and easy procurement of chemical compounds;
- 20 million compounds in the database from more than 200 suppliers;
- Shipping around the world, 800+ customers, 9 out of 10 worlds leading univs as customers;
- Revenue growth from EUR 100k from the first investment to around EUR 1m and growing with high CAGR.

