



# EIB advisory support for the use of Financial Instruments in delivering the EAFRD: *the fi-compass advisory platform*

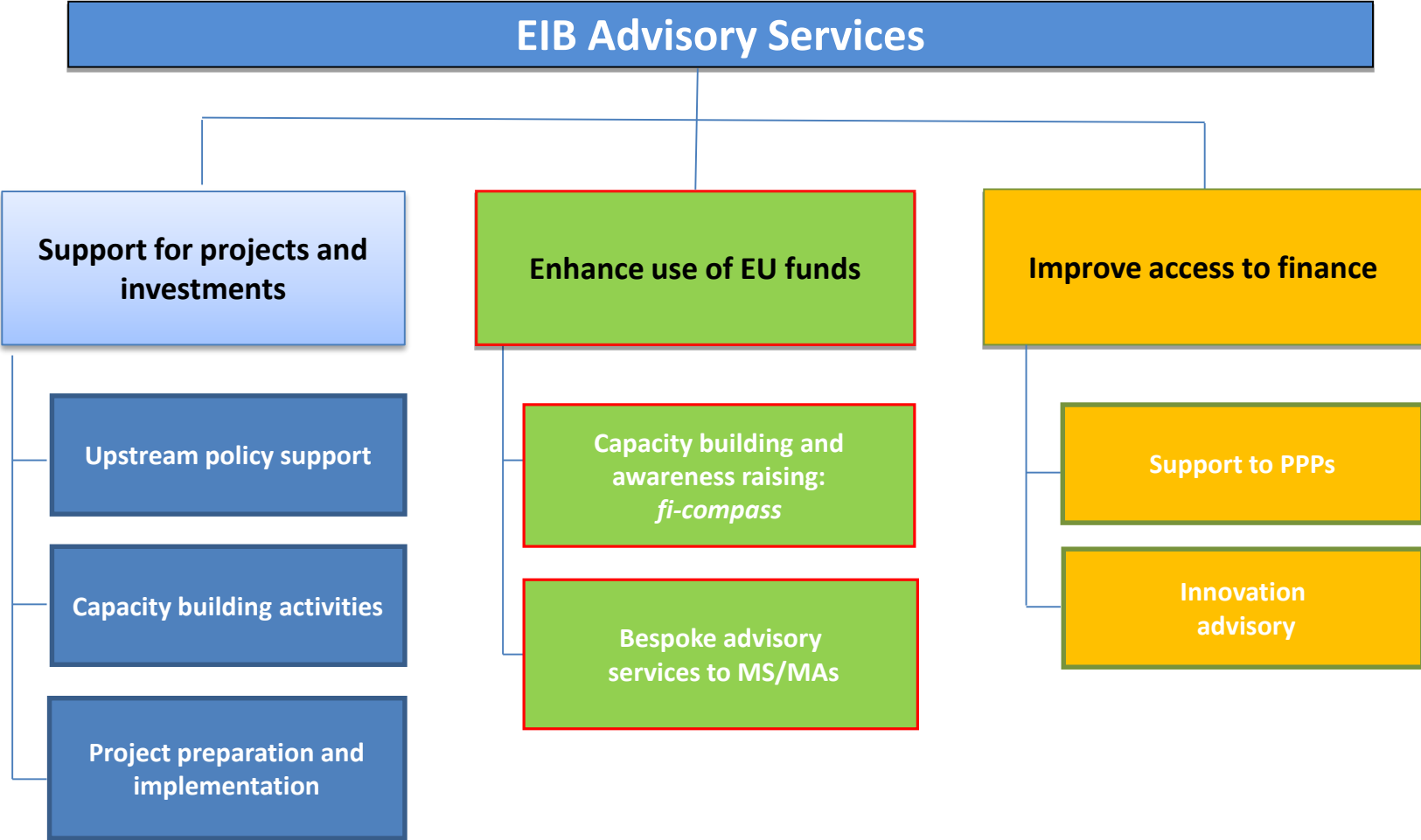
Brussels, 25 November 2016

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# EIB Advisory Services – an integrated offer



# What is *fi-compass*?



1

Step-by-step process guidance

throughout the entire FI life cycle consistent with regulatory provisions, evidence-based practice and the realities of ESIF Managing Authorities.

2

Learning opportunities

to further the necessary understanding and skills in the market.

3

Targeted awareness raising and networking

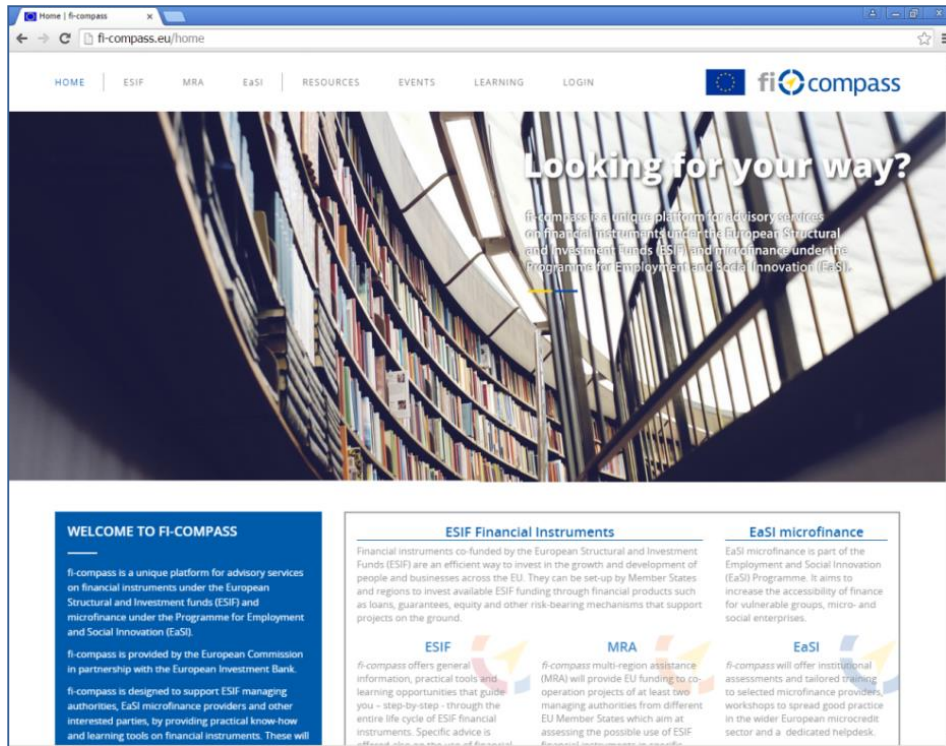
for Managing Authorities, the general public, potential bodies implementing FIs, private and public investors interested in co-investment opportunities, entrepreneurs or enterprises, or for other potential final recipients.

4

Access to a single knowledge hub

to ensure (timely and targeted) availability of information and advice.

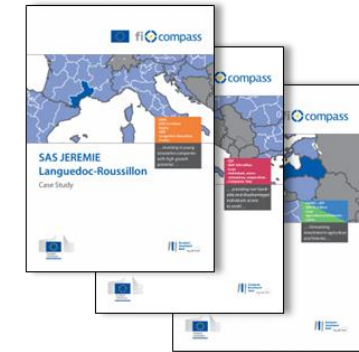
# fi-compass knowledge hub - single entry point



## Guides



## Case studies



## Audio-visual material



## Access to future and past events



[www.fi-compass.eu](http://www.fi-compass.eu)



## **Specific guidance and support for EAFRD MAs**

- ✓ Ex-ante assessment guidance (available since June 2016)
- ✓ Case studies (Estonia 2014-2020 loan fund)
- ✓ Communication material (new learning video)
- ✓ Targeted Coaching

## **6 Events so far: Dublin, Vienna, Riga, Madrid, Rome, Warsaw**

- ✓ About 720 participants, 71 different presentations, 14 Member States speaking

# *fi-compass* - targeted coaching



- ✓ Support MAs decision-making/problem-solving process
- ✓ Towards FIs barriers/bottlenecks through
- ✓ Provision of strategic and operational observations/reflections

## Options/modules:

- I. "**First coaching**" module – catalyse FI consideration, coach MAs towards a sound ex-ante assessment completion
- II. "**Advanced coaching**" module – act as sounding board/challenger to improve performance, leveraging EIB Group knowledge to advance implementation

**How:** Information exchange, Video conferences, Workshops

## State of play:

- **Wales, Bulgaria, Veneto and Croatia** concluded
- **Scotland, Northern Ireland** ending
- **Puglia, Calabria, Sicily, Campania, Slovenia, Basque Country, Poland** ongoing/starting
- Interested: **Navarra, Ireland, Latvia**



## Feasibility Studies:

- ✓ Price volatility financial instrument study (to be presented in more detail later)

**Investment Platform to support investment in agriculture, food-processing, rural businesses and forestry using financial instruments, coordinated at EU-level, and where EAFRD resources from MAs could be potentially combined with EIB Group fund management services and financing under EFSI**

- ✓ **Support a pilot grouping of MAs** in scoping out the potential to use such a platform, and
- ✓ Allow for a **quicker implementation** of the instrument.



**Thank you**

**Contact:**

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