



Role of *fi-compass* in supporting EAFRD financial instruments:
Targeted Coaching for EAFRD managing authorities and new activities

Dr Nivelin Noev, European Commission, DG AGRI-F3



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Targeted Coaching on FIs for EAFRD managing authorities

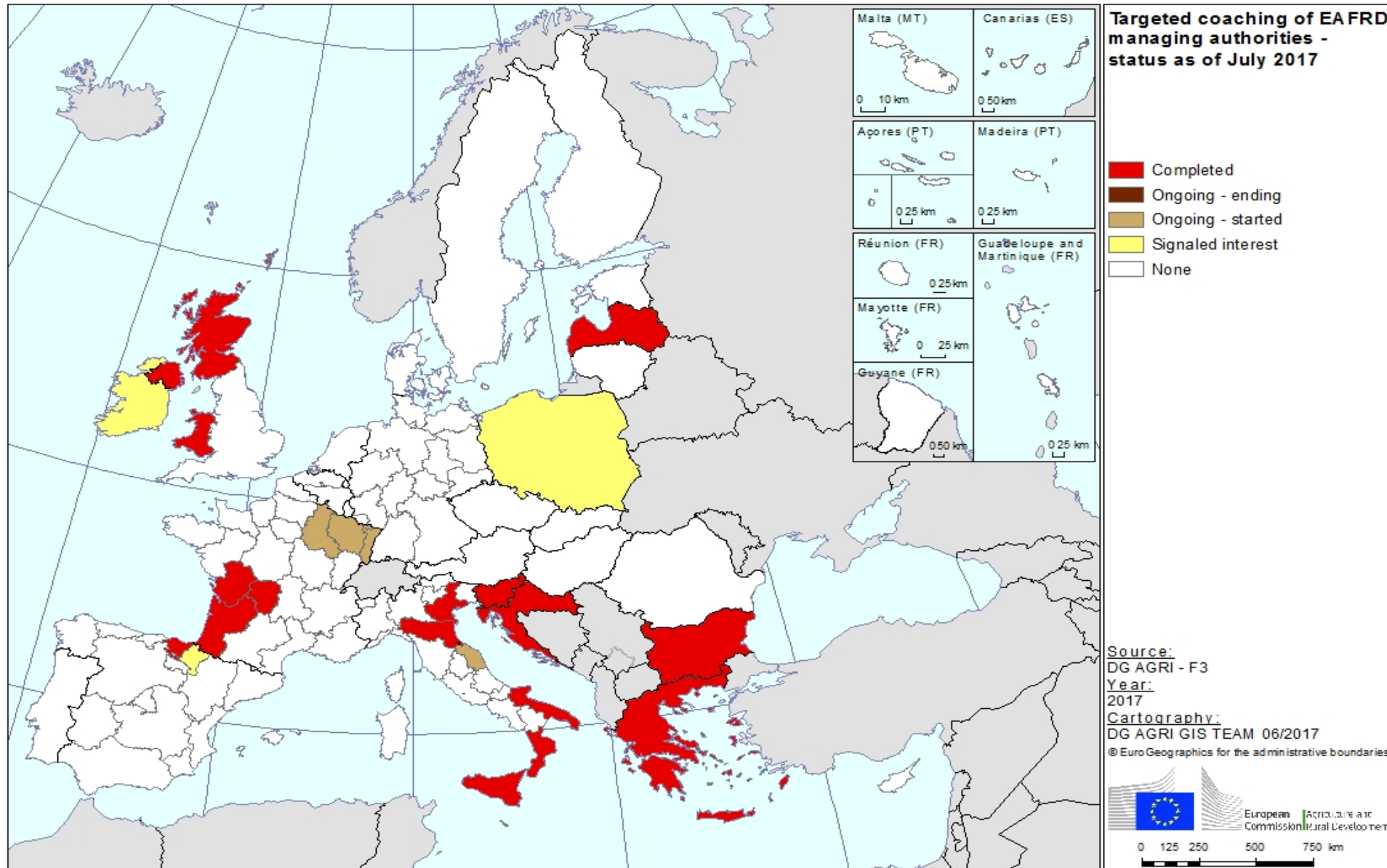
Launched by Commissioner Hogan in Riga, October 2015

- ✓ Support MAs decision-making/problem-solving process
- ✓ Towards FIs barriers/bottlenecks through
- ✓ Provision of strategic and operational observations/reflections

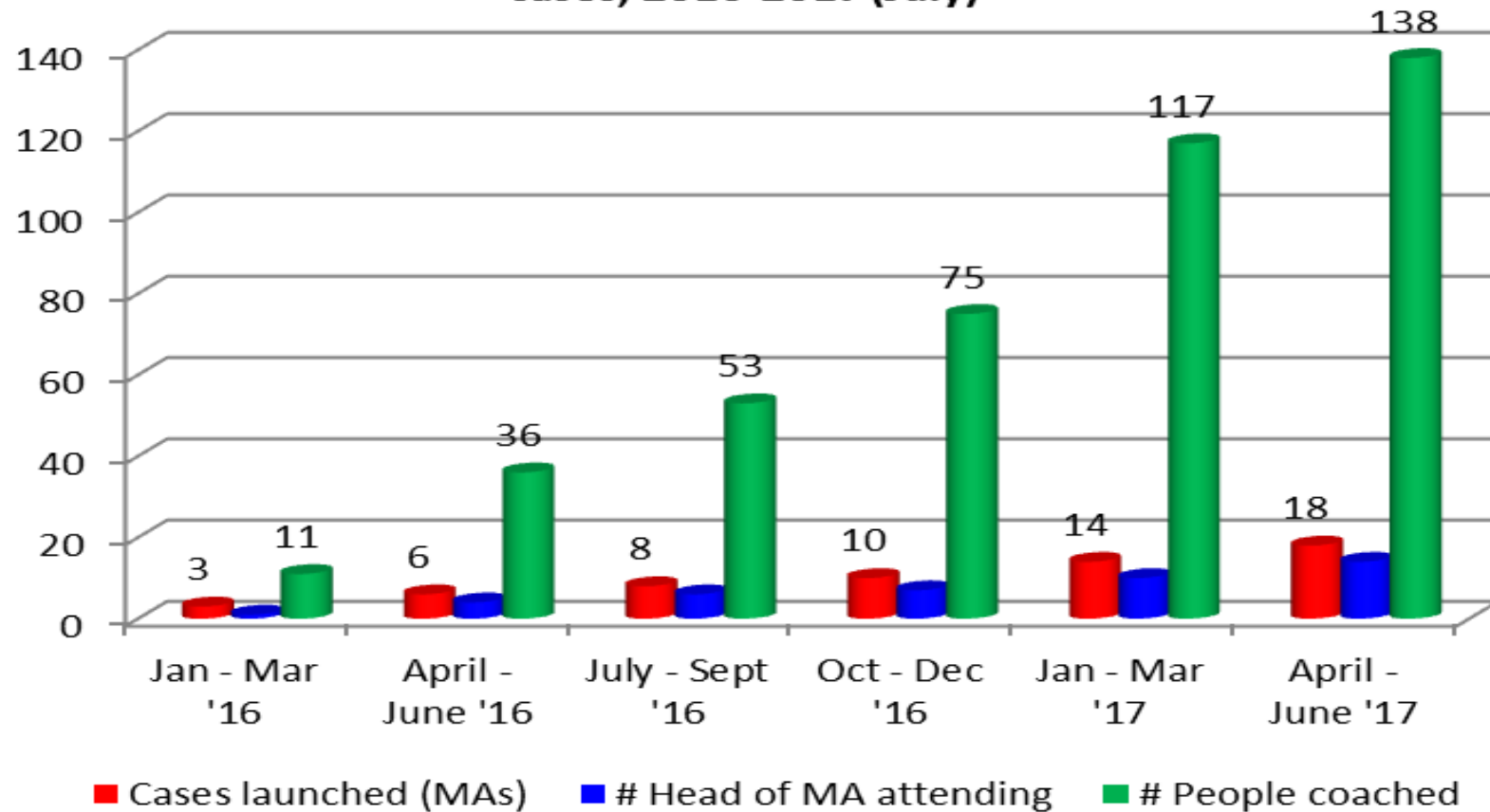
Options/modules:

- I. **"First coaching"** module – catalyse FI consideration, coach MAs towards a sound ex-ante assessment completion
 - II. **"Advanced coaching"** module – act as sounding board/challenger to improve performance, leveraging EIB Group knowledge to advance implementation
- **How:** Information exchange, video conferences, face to face meetings, workshops

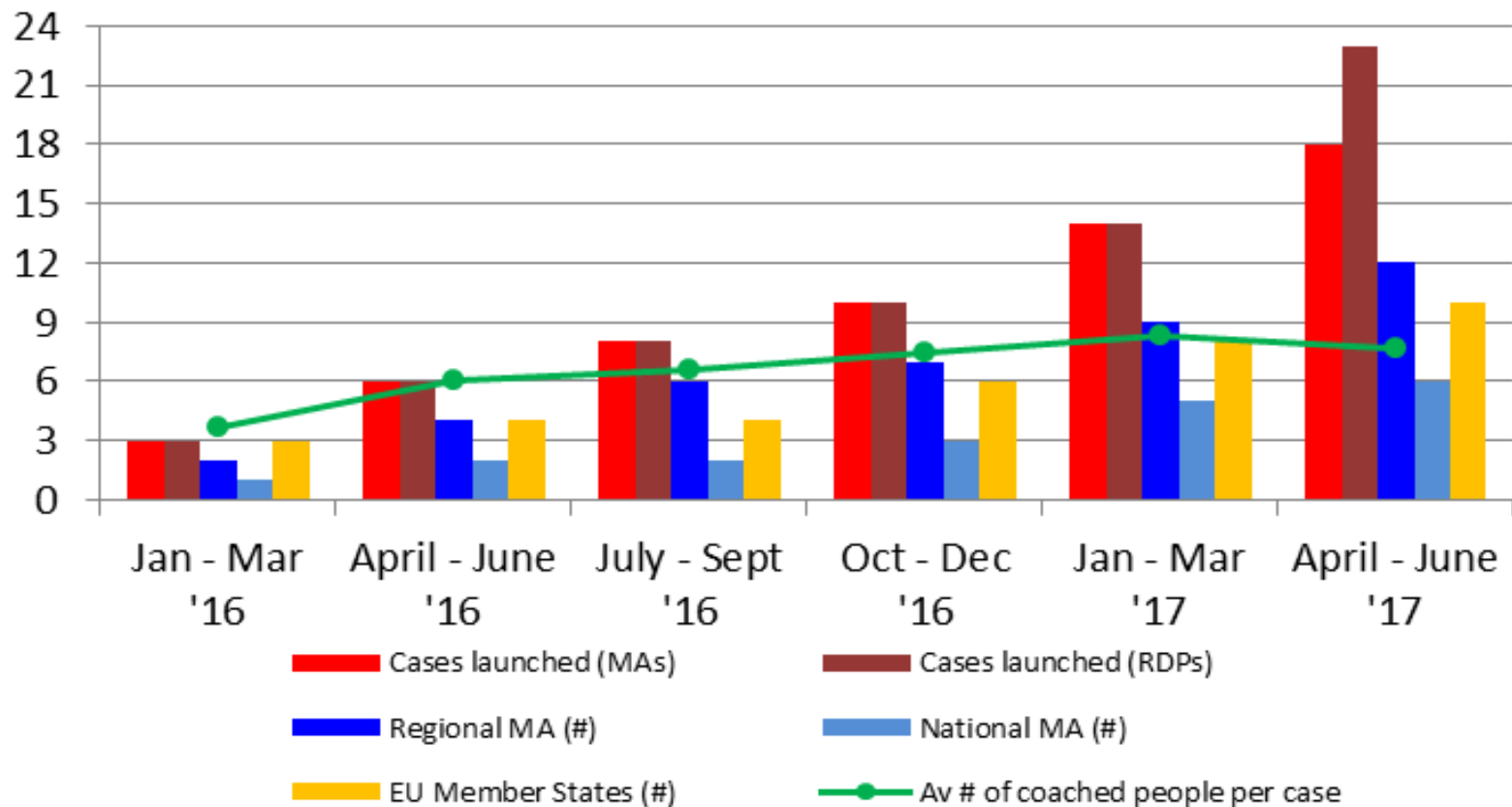
Targeted Coaching on FIs for EAFRD Managing Authorities

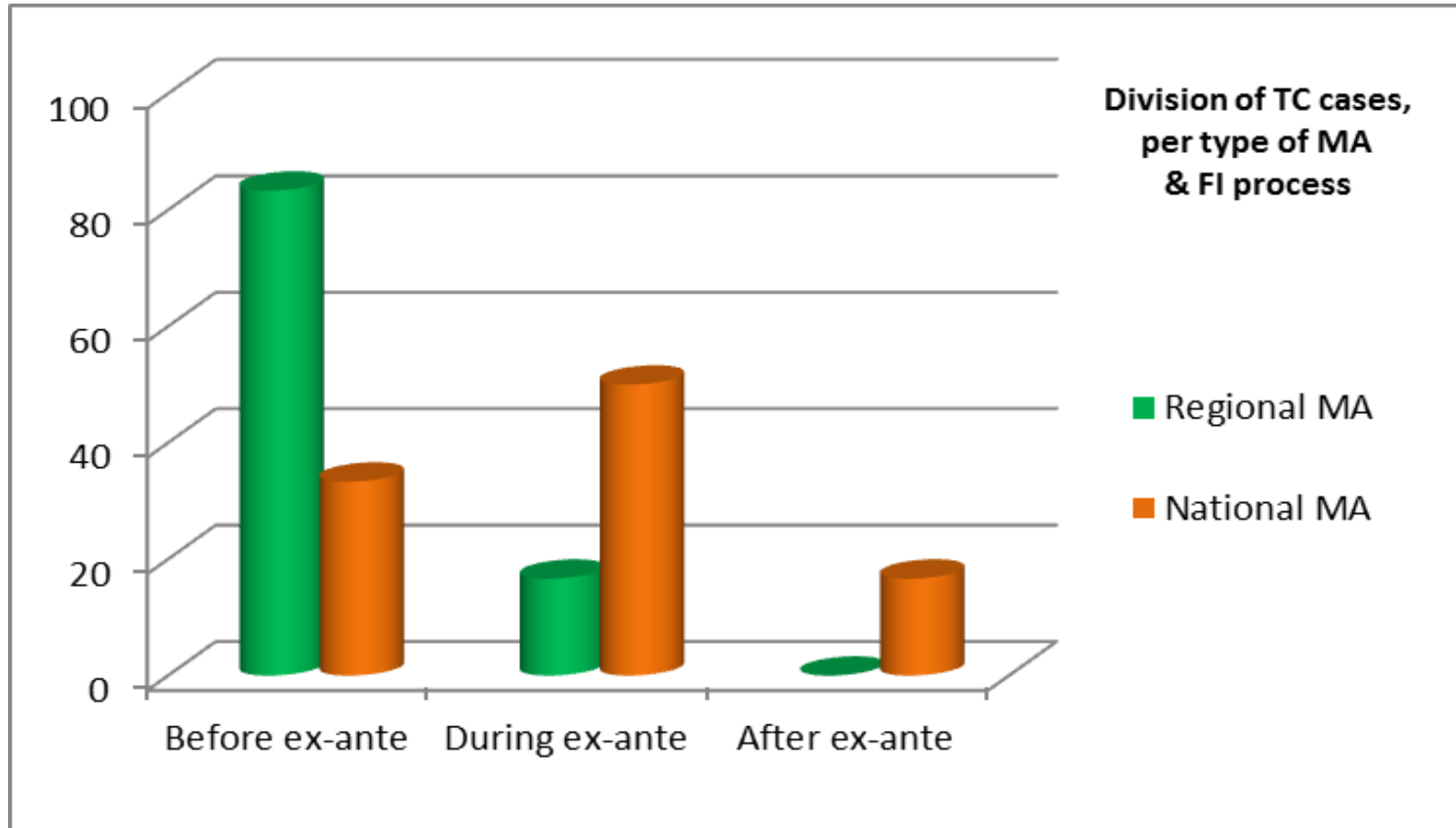


Overview of the EAFRD Targeted Coaching cases, 2016-2017 (July)



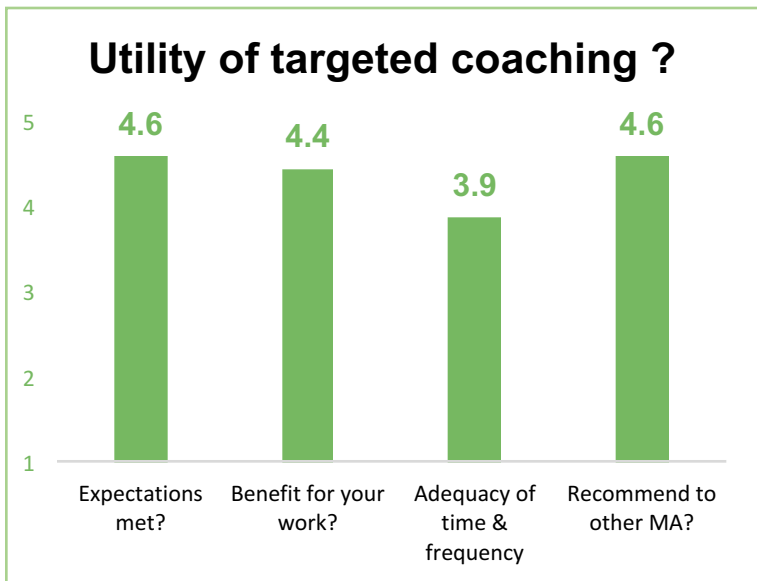
Overview of the EAFRD Targeted Coaching cases, 2016-2017 (July)



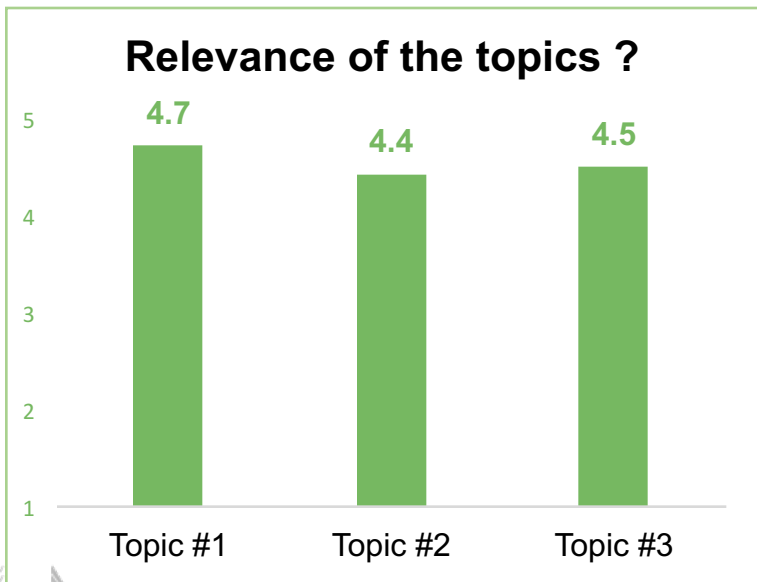




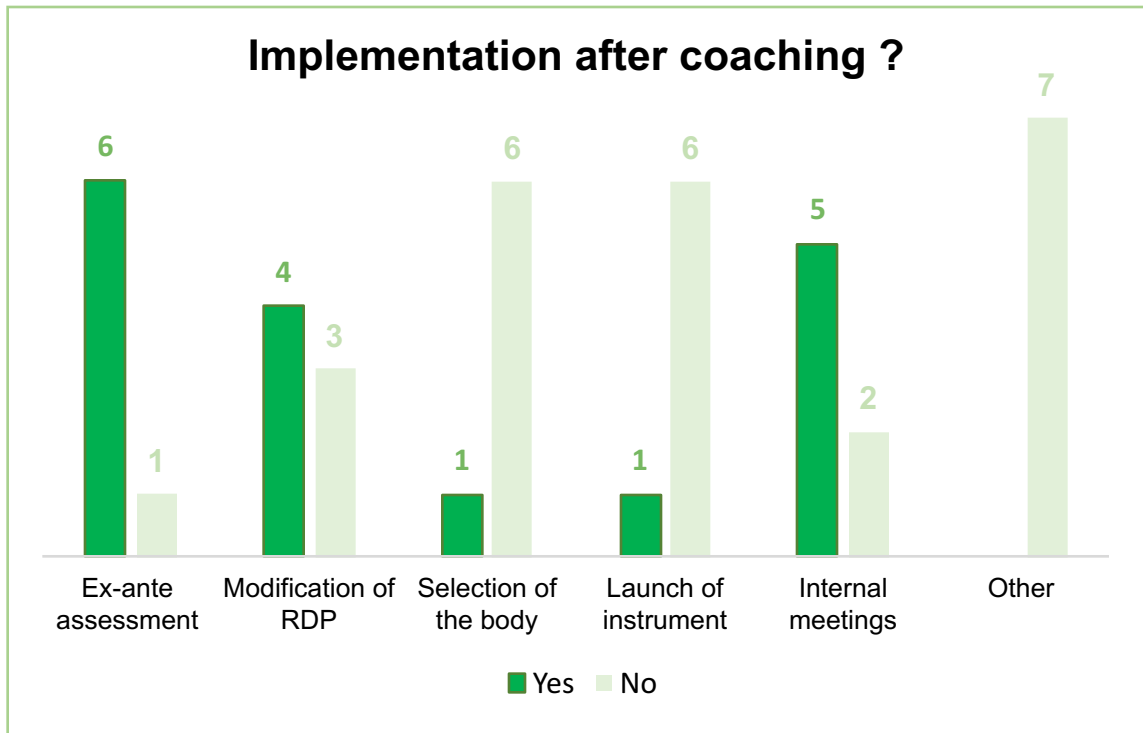
Evaluation by EAFRD MAs



Absolut values from 1 (low) to 5 (high)
Averages of all questionnaires

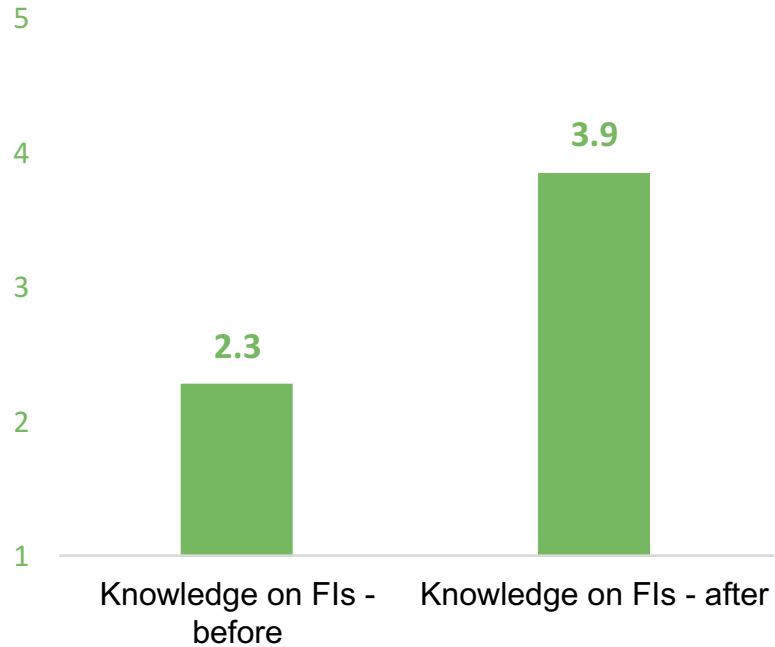


Absolut values from 1 (low) to 5 (high), averages

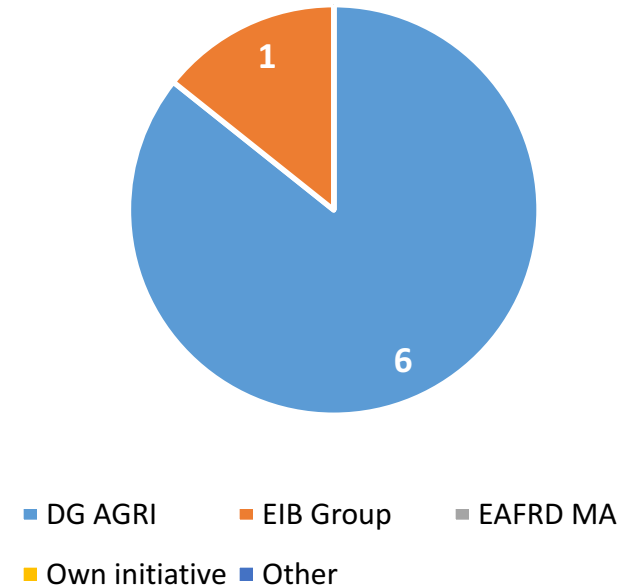




Knowledge on FIs before and after targeted coaching ?



How did you get to know about the coaching ?



(Absolute values from 1 (low) to 5 (high)
Averages of the 7 questionnaires)

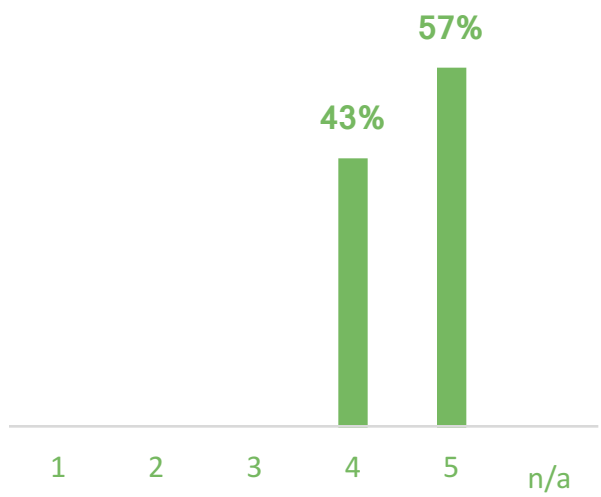


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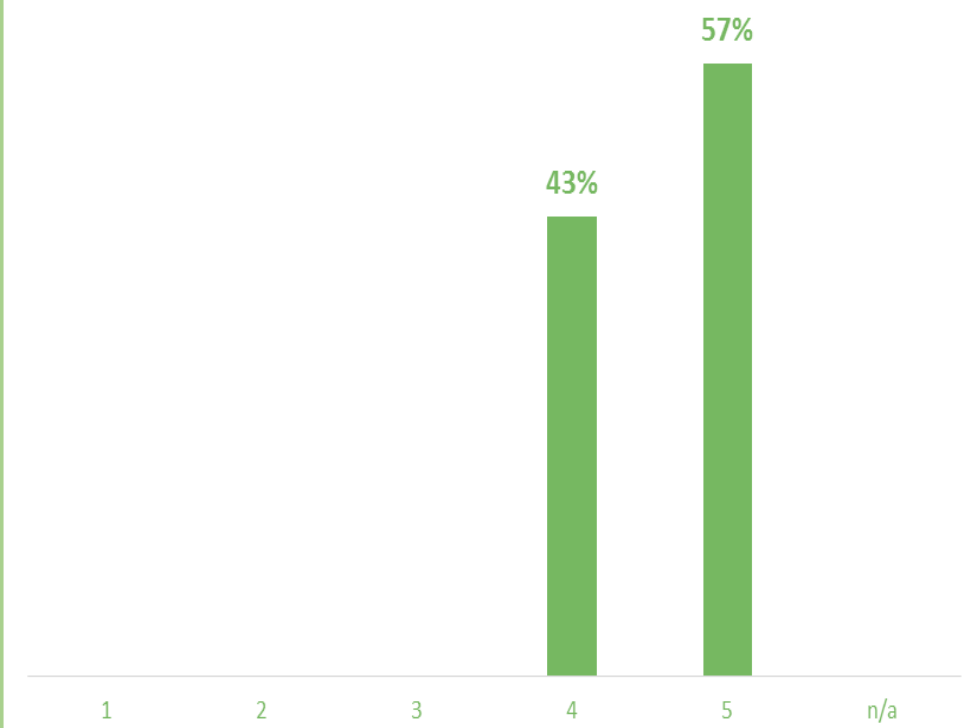




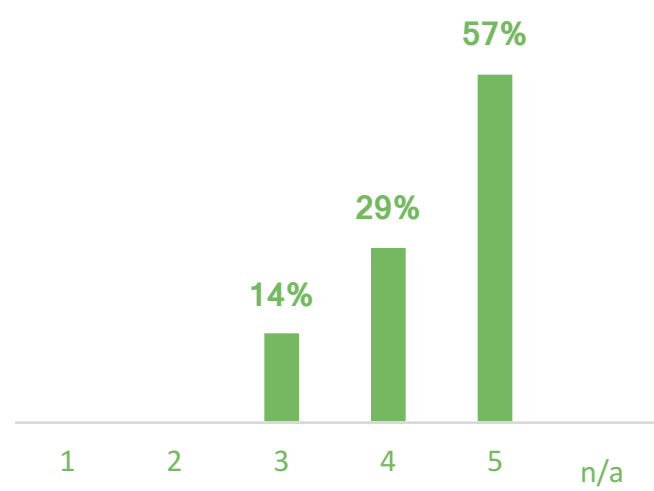
Expectations met ?



Recommend to other MA ?



Benefit for your work ?





Targeted Coaching: Selection of MAs' feedback

1. "It brought us very valuable issues to think about and further develop... We thank you for the great support and making us feel wiser."
2. "It was reassuring to know that everything we asked about during the coaching was important and we were not made to feel like our lack of knowledge was a hindrance..."
3. " it has been a great experience and pleasure for us... Really a great experience, very useful and would recommend it to everybody who starts working on FIs."

Fi-compass – Overview of some of the activities



1. What is *fi-compass*?
2. What does *fi-compass* offer?
3. EAFRD and *fi-compass*
4. Targeted coaching for EAFRD MAs



Raising awareness and capacity building events



- ❑ **Specific guidance and support for EAFRD MAs**
 - ✓ Ex-ante assessment handbook
 - ✓ Learning Videos
 - ✓ Targeted Coaching
 - 22 managing authorities reached so far
- ❑ 8 Events so far: Dublin, Vienna, Riga, Madrid, Rome, Warsaw, Brussels, Tallinn
 - ✓ More than 1,000 participants, 100 different presentations, 16 Member States speaking



- ❑ **Upcoming events:**
 - ✓ 3rd Annual EAFRD *fi-compass* conference - expected in October 2017



Fi-compass – keeping in touch in social media



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fi-compass videos:

- Benefits of financial instruments
- Seven steps to effective ex-ante assessments for ESIF Financial Instruments
- Benefits of the FIs in EAFRD



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New DG AGRI activities under *fi-compass*

Focus on Feasibility studies

Focus on EAFRD FI case studies

Strengthening the TC and capacity



Thank you for your attention!



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